

Front End Pasting





The Unbiased News Channel



Global Footprints

Export Champions of Telugu States

Concept Note





Global Footprints **Export Champions of Telugu States**

Powering India's Export Story to the World

National prosperity is forged through enterprise, innovation, and the drive to compete abroad. Exports capture this spirit, turning local industries into global ambassadors and fuelling economic strength.

With this vision, **10TV** presents ***Global Footprints: Export Champions of Telugu States***, a prestigious Coffee Table Book that brings together inspiring journeys of export-driven enterprises from Telangana and Andhra Pradesh on a single platform. Showcasing organisations from diverse industries that have carried the region's excellence to global markets, the volume serves as an archival tribute to leadership, innovation, industrial growth, and export achievement.

At a time when India is strengthening its position in the global economy through initiatives such as *Make in India* and export-led growth, these organisations have emerged as strong contributors to the nation's export success. Their products and services have reached markets across continents, earning global recognition and generating foreign exchange for the country. Through consistent quality, innovation, and competitiveness, these enterprises, rooted in the Telugu States, have strengthened India's reputation in international markets.

This commemorative volume is more than a record of business success; it is a tribute to the export champions driving India's economic growth through global trade, foreign exchange earnings, industrial expansion, and employment generation. Through ***Global Footprints: Export Champions of Telugu States***, **10TV** celebrates these enterprises that continue to strengthen India's presence in the global marketplace.

As these enterprises expand across continents, they reaffirm a defining truth — global leadership is built on local vision, bold enterprise, and enduring excellence.



Message from
Executive Director



Global Footprints **Export Champions of Telugu States**

From Regional Roots to Global Reach

The emergence of Telangana and Andhra Pradesh as strategic export hubs reflects India's rapidly evolving economic landscape. Driven by industrial growth, infrastructure development, innovation, and a competitive business environment, both states have strengthened their presence in global markets.

Today, enterprises from the Telugu States have built a strong global presence across pharmaceuticals, engineering, information technology, agriculture, food processing, manufacturing, textiles, infrastructure, healthcare, and emerging industries. Their export success strengthens India's trade momentum while generating employment, attracting investments, earning foreign exchange, and driving economic growth in both states.

What distinguishes these enterprises is their ability to combine global standards with regional strengths and entrepreneurial spirit. Their success reflects resilience, quality, innovation, and competitiveness, transforming local capability into global opportunity.

It is this spirit of enterprise and achievement that inspired **10TV** to present ***Global Footprints: Export Champions of Telugu States***, a prestigious Coffee Table Book that showcases the growing export ecosystem of Telangana and Andhra Pradesh while honouring the organisations and visionaries driving this progress.

We hope our publication inspires many more enterprises to expand beyond borders and create a lasting impact on the global stage.

Executive Director

K Vikram



Message from

**Minister for Information Technology,
Electronics & Communications,
Industries & Commerce, and Legislative Affairs,
Government of Telangana.**



Duddilla Sridhar Babu

Minister for Information Technology,
Electronics & Communications,
Industries & Commerce, and Legislative Affairs,
Government of Telangana.

Message

I extend congratulations to 10TV for its coffee table book, "Global Footprints, Export Champions of Telugu States." This timely initiative captures the spirit of enterprise and global ambition that defines the Telugu industrial ecosystem today.

Telangana's strong growth is driven by steady industry and a growing services sector, supported by robust investor confidence. The Telangana State attracts substantial foreign and domestic investment, cementing its position as a top Indian investment hub across pharma, life sciences, engineering, aerospace, IT, and agro- processing.

Global Capability Centres, aerospace clusters, pharma and precision engineering units have bolstered Telangana's exports in the last financial year. Strong infrastructure, such as industrial corridors, logistics hubs, and improved air cargo links, supports this growth. Together, these upgrades boost industrial competitiveness and open wider access to global markets.

Equally important has been a proactive policy and governance framework that emphasises ease of doing business, single-window clearances, sector-specific incentives, and investor facilitation. These reforms have created a stable, transparent, and growth-oriented industrial climate.

Exports are now a key pillar of Telangana's economy, boosting industrial output and job creation. 10TV's publication on export champions is commendable. It preserves success stories, highlights best practices, and inspires entrepreneurs to think globally and compete confidently.

I convey my best wishes for this impactful publication.

(DUDDILLA SRIDHAR BABU)



Message from
Additional Director General of Foreign Trade



Dr.R.Sampath Kumar, ITS
Additional Director General of Foreign Trade

Message

I applaud 10TV for the publication of coffee table book "Global Footprints, Export Champions of Telugu States".

"Vocal for Local" and "Local to Global" is a strategic economic initiative championed by the Indian government to promote indigenous products, build self-reliance and elevate domestic business into global brands.

The Telugu states are powerhouse contributors to India's global trade. Telangana dominates the services and pharma sectors, while Andhra Pradesh is a juggernaut in port-led manufacturing and marine products.

Exports are not just a macroeconomic statistic; they are the lifeline that connects our local innovations to the global marketplace.

The exporters need to improve product quality, enhance competitiveness and expand scale of operations in order to compete effectively in international markets. The need is to involve the next generation, including young entrepreneurs, startups and youth from across the Telugu States.

Government of India launched Export Promotion Mission (EPM), signed many Free Trade Agreements (FTAs) recently and implementing a plethora of Export Promotion Schemes to transform our local industries into global traders.

I congratulate 10TV for its insightful publication.

With regards,


(Dr.R.Sampath Kumar)



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India's Export Ascent

A Defining Role of the Telugu States





Introduction

India has emerged as one of the world's fastest-growing economies, distinguished by its resilience, adaptability and expanding global footprint. Over the past few decades, it has leveraged its demographic strength to build a dynamic entrepreneurial culture and accelerate technological progress. It has steadily shifted from an agriculture-led economy to one powered by industry and services. In this transformation, exports have become central to India's growth story. According to the World Bank, exports of goods and services accounted for 21.9% of GDP in 2023, up from 13% in 2000, nearly doubling in two decades and underscoring the growing importance of the external sector. The ensuing analysis will examine the evolution of India's export landscape in recent years, the impact of policy measures such as the Production Linked Incentive (PLI) scheme, and, in particular, the defining roles of Telangana and Andhra Pradesh in shaping the nation's export future.

Consequently, the export target, formally enshrined in the Foreign Trade Policy 2023 and reinforced by the Export Promotion Mission, comprises US\$1 trillion in merchandise exports and US\$1 trillion in services exports. This dual ambition demands transformation in both the goods and knowledge economies simultaneously. The envisaged national target of US\$2 trillion in exports is more than a mere numerical goal. It reflects India's ambition to reshape its economic structure, deepen its global integration and emerge as a major force in world trade. Moreover, a stronger export base supports foreign exchange reserves, stabilises the currency, and encourages positive economic growth. The downstream benefits extend further: employment generation, promotion of industrial development, and the diffusion of technological advancements across the economy.

Understanding how India has moved toward that ambition, and the role Telangana and Andhra Pradesh are playing in realising it by deepening their global footprints, makes the rise of the Telugu States as export champions an interesting study.

I. The Five-Year Arc: India's Export Odyssey

The years 2020–2025, in the aftermath of the pandemic shock, were followed by a strong recovery, taking India closer more than halfway toward its \$2 trillion export target, having decisively proven that the ambition is structurally grounded.

• The Crash and the Comeback

In 2020, India's exports slowed as the world entered lockdown. Total exports of goods and services fell to \$499.73 billion, down 5.58% from the previous year, as supply chains broke down and shipping lanes came to a standstill. When the rebound came, it was dramatic. By 2021, exports had surged back to \$677.77 billion, a 35.63% recovery that stunned even optimistic projections. By 2022, the number had climbed further to \$778.02 billion. India was on to the next level; it was accelerating.

In FY 2024–25, India's exports of goods and services reached a record US\$824.9 billion, up 6.01% from US\$778.1 billion the previous year. Services exports were US\$387.5 billion, growing 13.6% year-on-year, while non-petroleum merchandise exports were US\$374.1 billion, up by 6%. In FY 2025–26, the momentum continued. Total merchandise and services exports reached \$824.9 billion between April 2025 and February 2026, up by 6.01% increase over the same period the previous year. Services exports are estimated at \$418.31 billion for the full year, up nearly 8%, generating a services trade surplus of \$213.89 billion that offsets the merchandise trade deficit

• More Than a Recovery: A Structural Transformation

The comeback points to a deeper shift in the Indian economy that goes beyond post-pandemic recovery. The distinguishing aspect of this five-year period is not only the growth itself

but also the shift in the export mix. India is no longer exporting only its traditional strengths, such as petroleum products, gems and jewellery, textiles, and agricultural commodities. Its export basket has undergone a decisive structural transformation.

Engineering goods have firmly established themselves as India's largest merchandise export category, contributing nearly \$116 billion and accounting for around 27% of total exports in FY 2024–25. Electronic goods surged 32.47% to \$38.58 billion. Pharmaceuticals crossed \$30 billion for the first time. Chemicals and processed food have also significantly expanded their global footprint, contributing to India's export mix. The United States has emerged as India's leading export destination, importing goods and services worth \$86.51 billion, close to 20% of India's total exports, underscoring the country's growing integration with high-value global markets.

India's export economy is no longer defined by a single narrative. It is not only an IT success story, a manufacturing entity or a large domestic market, but also a composite export system in which services, specialised manufacturing, regulated products and industrial ecosystems increasingly reinforce one another. This narrative is the cumulative outcome of a decade of deliberate industrial policy, accelerated in the last five years, by leveraging the Production Linked Incentive (PLI) scheme and the Make in India initiative.

II. Make in India and the PLI Revolution

The Production Linked Incentive (PLI) scheme was introduced in 2020 across 14 key sectors. The programme provided financial incentives directly linked to increased production and sales, rewarding companies that actually manufactured and exported rather than merely making commitments. By December 2025, PLI schemes had attracted investments of ₹2.16 lakh crore, generated incremental production and sales exceeding ₹20.41 lakh crore, and created over 14.39 lakh direct and indirect jobs. Exports from PLI-supported units crossed ₹8.3 lakh crore, led by electronics manufacturing, pharmaceuticals, food processing, and telecom and networking products. These figures represent a fundamental shift in what India manufactures and exports.



• Electronics: The Standout Transformation

In 2014–15, only 26% of the mobile phones sold in India were manufactured domestically, while the majority were imported, mainly from China. By 2025, 99.2% of mobile phones sold in India were manufactured domestically, a complete reversal of the situation.

India's electronics sector has since emerged as one of the country's strongest export drivers. In Q1 of FY 2025–26 alone, electronics exports rose more than 47% year-on-year to \$12.4 billion. Over the past decade, India's electronics production has expanded from \$31 billion to \$133 billion, transforming the country from a net importer into the world's second-largest mobile phone manufacturer.

The mobile phone story is particularly striking. Domestic production of mobile phones rose from ₹18,000 crore in 2014-15 to ₹5.45 lakh crore in 2024-25, a 28-fold increase. Major global companies such as Apple Inc. and Samsung Electronics have expanded manufacturing operations in India. Post the PLI expansion, smartphone exports recorded a sharp rise. Mobile phone exports surged from ₹22,870 crore in FY 2020–21 to nearly ₹2 lakh crore in FY 2024–25, a 680% surge since the PLI scheme's inception in FY 2020-21. Electronics are now the fastest-growing segment in India's export basket.

• Pharmaceuticals: Closing the API Vulnerability

India has staked a claim to the title of "Pharmacy of the World", but that claim was built



on a fragile foundation. For years, India's pharmaceutical manufacturing was dependent on China for Active Pharmaceutical Ingredients (APIs). The pandemic exposed that vulnerability with stark clarity. The PLI scheme moved to address it directly. In FY 2021–22, India was a net importer of bulk drugs, with a trade deficit of ₹1,930 crore. By FY 2024–25, the trend had reversed, and India became a net exporter with a surplus of ₹2,280 crore.

Under the PLI scheme, pharmaceutical sales exceeded ₹2.66 lakh crore in the first three years, including exports of ₹1.70 lakh crore. Domestic value addition in the sector increased to 83.7% by March 2025. Overall pharmaceutical exports stood at \$30.47 billion in FY25, with drug formulations and biologicals

leading the surge, and the United States accounting for more than one-third of total exports. The bulk drugs PLI scheme has also strengthened manufacturing capacity. Thirty-two projects have been completed, creating an installed capacity of 56,679 metric tonnes per annum for critical antibiotics and other essential medicines.

- **Defence: A Mammoth Leap**

One of the most significant transformations has occurred in defence manufacturing. In FY 2016–17, India's defence exports stood at just ₹1,521 crore, reflecting the country's heavy dependence on arms imports. By FY 2025–26, defence exports had risen to an all-time high of ₹38,424 crore, nearly 25 times higher in less than a decade

and 62.66% higher than the previous year alone. India now exports defence equipment such as warships, missiles, artillery systems, and helicopters to more than 80 countries. Defence Public Sector Undertakings accounted for 54.84% of the total, with the private sector contributing 45.16% — a ratio that signals a genuinely maturing industrial ecosystem. The government has set a target of ₹50,000 crore in defence exports by 2029, a target that the current trajectory makes credible.

- **Where the Revolution Is Unfolding Yet**

The PLI-driven growth has not been uniform across sectors. Textiles, despite being one of India's largest employment generators and a traditional export strength, have seen only limited gains. Man-made fibre exports reached \$6 billion in FY 2024–25, but growth remained moderate due to strong competition from Bangladesh and Vietnam.

Agricultural exports have been volatile over the past five years. In FY 2022-23, they reached a peak of \$53.2 billion, before falling to \$48.9 billion in FY 2023-24. The decline was partly due to government restrictions on exports of commodities such as wheat, rice, sugar, and onions. The sector continues to struggle to balance between ensuring domestic food security and expanding exports.

Marine products have been a major exception. Seafood exports more than doubled from ₹30,213 crore in 2013-14 to ₹62,408 crore in FY 2024-25. However, the US tariffs imposed



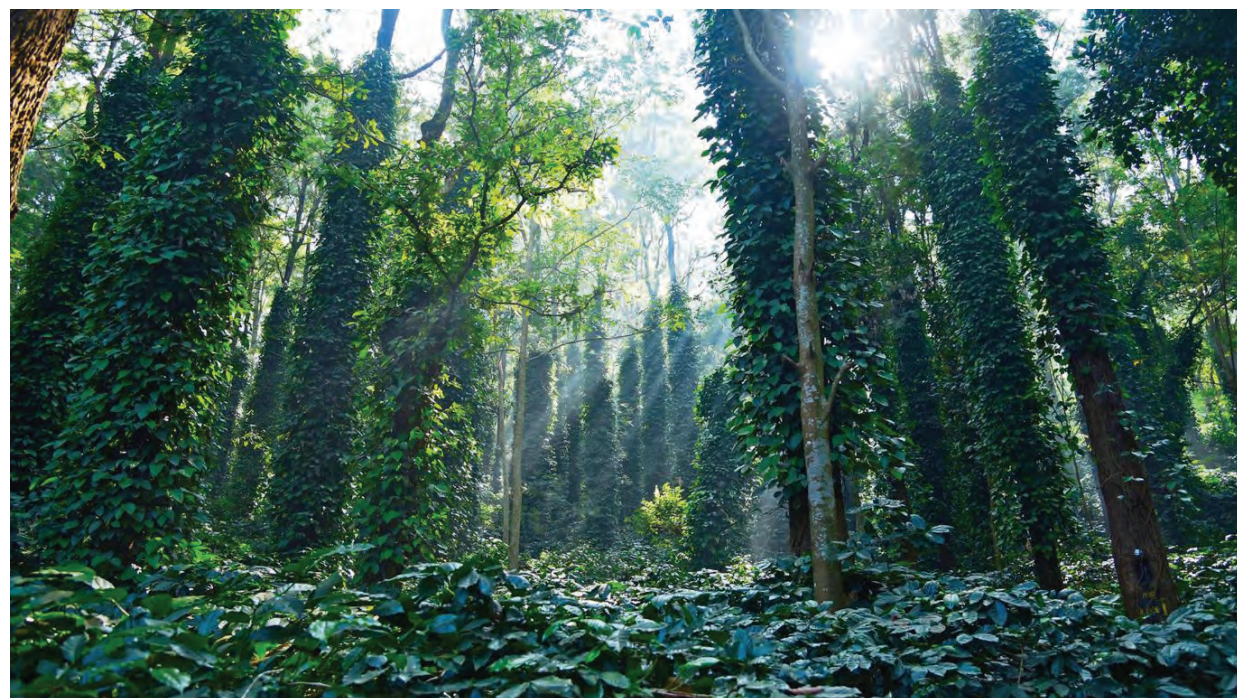
in 2025 have pushed exporters to diversify towards markets in the European Union, Japan, and Southeast Asia. The long-term impact of this shift is still unfolding.

III. Services Vs. Goods — The Structural Paradox

India's export story has a different core. The country's consistently strong export engine is not a physical product; it is the invisible output of its vast, skilled, English-speaking workforce: software, IT services, financial services, business process outsourcing.

Services exports in FY 2025-26 are estimated at \$418 billion, larger than the entire merchandise export figure. The services trade surplus of nearly \$214 billion is what prevents India's overall trade balance from becoming a crisis. Without services, India runs a significant and persistent merchandise trade deficit.

India's IT and software services industry is the bedrock of this dominance. Global Capability Centres (GCCs), the in-house innovation and operations arms of multinationals, have proliferated across Indian cities. As of 2025,



India hosts over 1800 GCCs employing more than 1.9 million professionals, drawn by India's combination of engineering talent, English fluency, and cost competitiveness. Telangana itself accounts for to 31% of India's software exports as of 2024 and 16.77% of national IT sector employment, a point that becomes central to the state's story.

A concerning point is that services exports are concentrated within a relatively small, highly skilled workforce located in a handful of cities. This concentration results in limited employment opportunities for the broader population, particularly for those without advanced technical or professional qualifications. Moreover, these jobs are increasingly vulnerable

to automation and artificial intelligence, which are reshaping demand for routine IT and back-office services that once drove India's export growth. The displacement of repetitive service roles by technology further constrains the sector's capacity to absorb labour at scale. By contrast, manufacturing and allied sectors are more labour-intensive and can generate diverse employment opportunities, from entry-level to specialized roles, thus offering broader societal impact. This is precisely why the PLI-driven push into electronics, defence, and pharmaceuticals is significant; it addresses the need for employment generation alongside export growth. Recognizing these dynamics, the performance of states that have built strength in both goods and services

exports warrants close attention. **Nowhere is that combination more strikingly assembled than in Telangana.**

IV. The Importance of Export Ecosystems

One structural lesson from India's export experience articulated is that lasting export success is not built on scale alone. It depends on strong ecosystems that enable enterprises to produce for global markets with speed, consistency, and reliability. In India, this ecosystem has taken shape through a combination of policy support, industrial clustering, trade facilitation and dedicated export platforms such as Export Oriented Units (EOUs) and Special Economic Zones. The performance of SEZs illustrates what such platforms can deliver: in FY 2023-24, exports from India's Special Economic Zones were US\$163.69 billion, up from US\$157.24 billion in FY 2022-23 and US\$133 billion in FY 2021-22, sustained growth even through periods of external uncertainty.

EOUs occupy a distinctive place in this architecture. Unlike SEZs, which are geographically defined zones, EOUs represent a firm-level commitment to export their entire production of goods and services, in exchange for duty-free import of raw materials and capital goods, GST reimbursement, input tax credit, and fuel duty refunds. EOUs embody discipline at the enterprise level, translating policy intent into operational reality, often in sectors where compliance, quality and delivery precision are central to market success.

The present export journey of India is distinguished by an association with sectors that demand technological competence, process reliability and ecosystem depth, the conditions in which EOUs perform best. In such an environment, EOUs assume renewed relevance within a modern export economy, particularly in sectors that demand dedicated export orientation, continuous quality control and close integration with global supply chains.

V. The Telugu States: Pivotal Partners in India's Export Transformation

Separated in 2014, Andhra Pradesh and Telangana have spent the decade since building export economies that are, in character, strikingly different yet in strategic significance, deeply

complementary.

Telangana's export credentials are anchored in knowledge and life sciences. Total merchandise exports reached ₹1,61,843 crore in FY 2024-25, growing at a remarkable 39.30% year-on-year. Pharmaceutical exports of ₹52,144 crore (\$5.89 billion) make it India's largest single-state contributor to the pharma export basket — itself a \$30.47 billion national category. IT exports from Hyderabad, at \$32.23 billion in FY24, make it India's second-largest IT export hub. Together, merchandise and IT services exports from Telangana approach \$51 billion — an extraordinary output from a state barely eleven years old.

Andhra Pradesh brings a complementary strength: coast, commodities and industrial scale. Merchandise exports reached ₹1,84,277 crore (\$20.78 billion) in FY25, led by engineering goods, marine products — where AP accounts for over 30% of India's seafood exports — and pharmaceuticals anchored by the JNPC cluster in Visakhapatnam, whose port recorded a record 82.62 million tonnes in FY25.

Combined, the Telugu states contribute approximately \$70 billion to India's \$824.9 billion total exports — nearly 8.5% of the national total from two states with 7% of India's population. As India presses toward its \$2 trillion export target by 2030-31, the Telugu states are not passengers in that journey. They are among its engines.

VI. Telangana — A Quiet Powerhouse in the National Mirror

Within India's national export transformation, Telangana, a state barely eleven years old, has quietly assembled one of the most formidable and diversified export profiles. Telangana's merchandise exports stood at ₹1,61,843 crore in FY 2024–25, a 39.3% increase over ₹1,16,182 crore in the previous year, ranking it seventh among Indian states. Total exports, including IT services, reached ₹1,69,269 crore (about \$19.12 billion). Between 2019 and 2025, the state attracted ₹1,23,057 crore (about \$13.90 billion) in FDI inflows, consistently placing it among the top five Indian states for foreign investment.

What makes Telangana particularly notable is not just the growth in exports, but the

structure of its export base. The state has developed a strong pharmaceutical hub, growing capabilities in engineering and aerospace, a significant chemicals industry, and a globally integrated technology ecosystem centred in Hyderabad. This mix makes Telangana's export profile relatively diversified and future-oriented. Set against the national picture, Telangana emerges as a state whose export structure is unusually aligned with India's own strategic trajectory. As the national economy seeks stronger positions in advanced manufacturing, regulated products and knowledge-intensive services, Telangana already possesses active clusters in each of these domains. It is, in effect, one of the states through which the future composition of Indian exports is already being tested and expanded.



• Hyderabad: Where Export Ecosystems Come to Life

At the centre of Telangana's export strength is Hyderabad, whose economic identity is closely tied to global markets. Few Indian cities bring together as many export-oriented sectors in one location: life sciences, information technology, advanced engineering, research services, and an emerging aerospace and defence ecosystem. This distinction of Hyderabad matters profoundly for export-oriented enterprises as it creates the connective tissue that enables industries to scale internationally. Talent, logistics, suppliers, research institutions, regulatory familiarity and global business services





converge in ways that enable ease of business for exporters and deepen competitive advantage. For EOUs operating in Telangana, Hyderabad is an ecosystem that makes their export model viable and defensible in global markets.

- **Pharmaceuticals: The Foundational Strength**

Pharmaceuticals remain the defining pillar of Telangana's export identity. Pharmaceutical exports from the state stood at ₹52,144 crore (\$5.89 billion) in FY25, making Telangana one of the single largest contributors to India's pharma export basket. Hyderabad accounts for approximately 40% of India's bulk drug production and hosts the world's highest

concentration of the USFDA-approved pharmaceutical facilities in a single province. The state exports vaccines and pharma products to over 150 countries.

The institutional backbone of Telangana's pharmaceutical strength is Genome Valley, a 2,000-acre life sciences hub that has attracted more than 900 greenfield projects with around \$2 billion in investments. The cluster hosts major companies such as Bharat Biotech, Novartis, and GSK. The state's most ambitious initiative in this sector is Hyderabad Pharma City, a proposed 19,000-acre integrated pharmaceutical manufacturing cluster in Ranga Reddy district with an estimated investment potential of \$9.7 billion. Once completed, it is slated to become the world's largest integrated pharma cluster, supported by dedicated regulatory and export facilitation infrastructure.

For EOUs, the pharmaceutical sector accords an illustration of how export orientation, when embedded within a mature industrial cluster, can deliver enduring global relevance. Telangana's pharma ecosystem shows that sustained export performance is as much a product of ecosystem strength as enterprise ambition. The restoration of RoDTEP (Remission of Duties and Taxes on Exported Products) benefits for EOU units through March 2026 has proven beneficial for pharma exporters for whom input cost competitiveness is a strategic priority.

- **A New Export Champion: Aerospace and Defence**

If pharmaceuticals represent continuity, aerospace and defence signal a decisive transition. In a development of national significance, aerospace and defence exports from Telangana overtook pharmaceutical exports for



the first time since the state's formation in 2014. Aerospace and defence accounted for 33.4% of Telangana's total exports in FY 2025-26, compared to pharma's 25%, according to data from the state's Directorate of Economics and Statistics. In rupee terms, defence and aerospace exports soared from ₹15,940 crore in FY2023-24 to ₹32,850 crore in FY 2025-26, more than doubling in two years.

This shift is significant for two reasons. First, it widens Telangana's export identity beyond its established strengths. Second, it aligns more closely with the sectors likely to shape the next phase of Indian industrial growth: precision manufacturing, high-technology supply chains and strategic engineering output. This move is evidence of a broadening industrial base with higher technological ambition, of one increasingly receptive to complexity, specialisation and export-ready industrial investment.

• **Information Technology: The \$32 Billion Services Engine**

Telangana's IT exports are an engaging story. IT exports from Hyderabad stood at ₹2,68,233 crore (\$32.23 billion) in FY 2023-24, making it the second-largest IT export hub in India after Bengaluru, with IT sector exports

accounting for 50% of the state's total export value. Telangana's IT/ITeS exports have grown at 17.93% per annum against a national average of 8.09%, with the current FY 2023-24 growth figure of 11.28%.

Hyderabad hosts approximately 360 Global Capability Centres, a number growing rapidly as the city's infrastructure, talent pool and governance model attract investment from Amazon Web Services, Google, Microsoft and dozens of global majors. By 2027, according to the state government's projections, the state's IT/ITeS exports are projected to reach 23% of the national total, potentially generating over 13 lakh jobs. This services engine complements the state's manufacturing export base, giving Telangana the balanced export profile that India as a whole is still working to build.

• **The EOU and SEZ Ecosystem**

The Telangana government has actively promoted Export Oriented Units (EOUs), Software Technology Parks, and Special Economic Zones (SEZs) to strengthen the state's export ecosystem. Telangana currently has 38 operational SEZs, the second-highest alongside Maharashtra and behind Tamil Nadu's 51 units. These EOUs are concentrated in pharmaceuticals, bulk drugs and chemicals,

software development, clinical research services, and electronics manufacturing; sectors that closely reflect Telangana's core industrial strengths.

The Telangana MSME Promotion Policy 2024 aims to achieve 15% annual growth in MSME exports and attract ₹10,000 crore in investments over five years. The policy also offers capital investment subsidies of up to 25% on fixed capital investment, helping create a strong base of export-oriented small and medium enterprises alongside the state's large industries.

Telangana has also strengthened its industrial approval framework through the Telangana State Industrial Project Approval and Self-Certification System (TS-iPASS), which provides approvals in 15 days for mega projects. The system is regarded as one of India's fastest single-window clearance mechanisms, a factor that is valued by global investors and exporters.

The interplay between Telangana's EOU policy and its infrastructure investments is mutually reinforcing: Genome Valley, the proposed Pharma City and HITEC City are designed not merely as manufacturing zones but as integrated export platforms, anchored by regulatory infrastructure, common facilities and direct connectivity to global supply chains. In this sense, Telangana functions as a demonstration of how export ecosystems can be assembled with intent: through cluster formation, urban capability, sectoral focus and a governance culture that recognises the value of speed and industrial coherence.

VII. Telangana Rising 2047 — Exports at the Heart of a \$3 Trillion Vision

The pharmaceutical dominance, the IT surge, the aerospace breakthrough, and the EOU architecture must be understood in the context of a larger and more ambitious canvas: the Telangana Rising 2047 Vision.

Telangana aims to grow its current economy of approximately \$200 billion to \$1 trillion by 2034, and further to \$3 trillion by 2047, aligning with India's centennial year of independence. With just 2.5% of India's



population, Telangana already contributes nearly 5% of the national GDP. The vision targets a doubling of that contribution to 10% by 2047, positioning the state as one of India's most powerful economic engines and a globally significant growth hub.

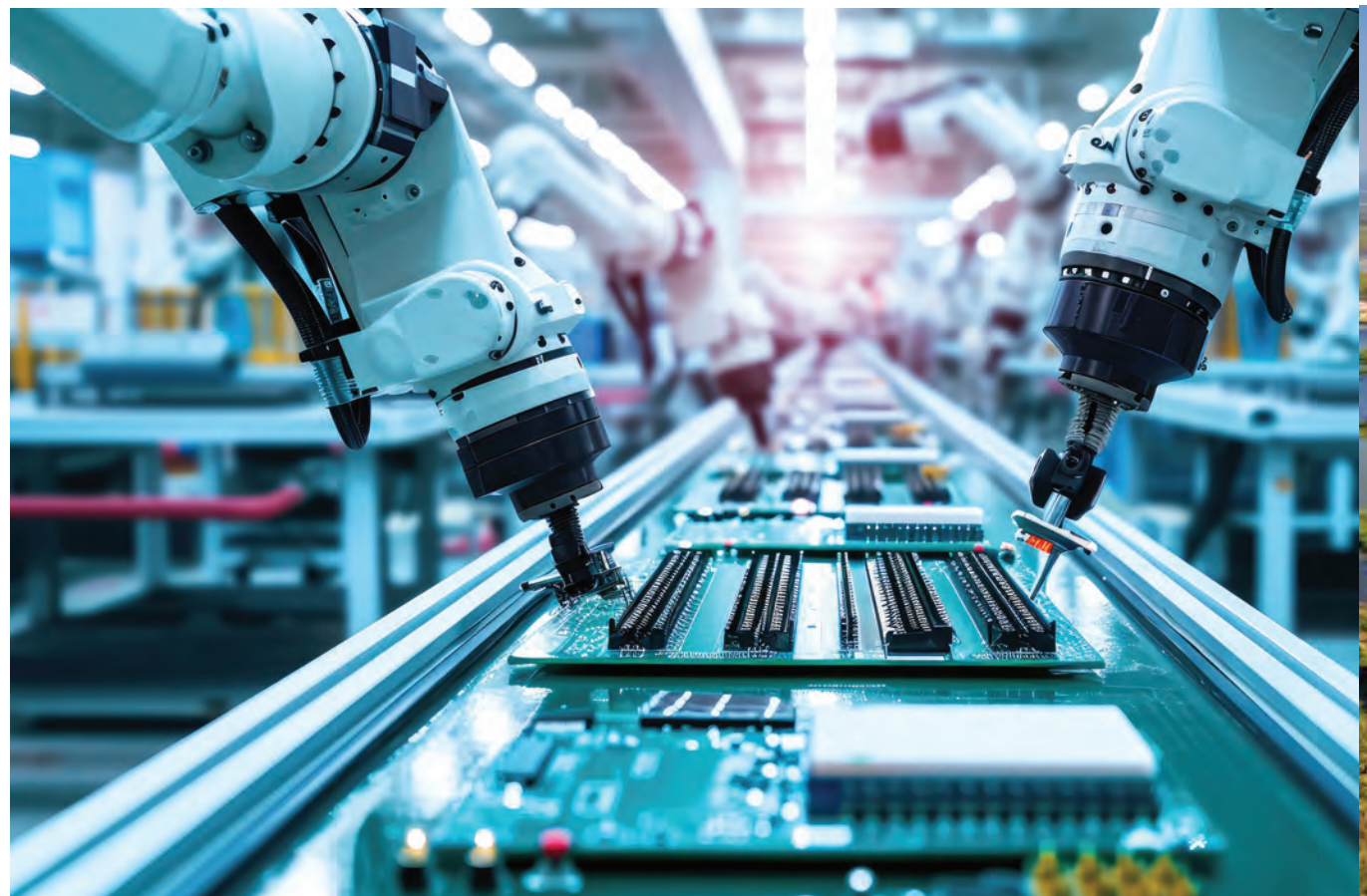
- **Exports as Structural Imperative**

What is most distinctive about Telangana Rising 2047 is that exports are not treated as a desirable outcome to be hoped for — they are positioned as a structural imperative underpinning the entire growth model. The vision document maps Telangana's sectoral future through a CURE-PURE-RARE framework — integrating urban innovation (CURE), peri-urban industrialisation (PURE), and rural prosperity (RARE) into a coordinated economic system. Across all three dimensions, export orientation is built in.

In urban and industrial clusters, the vision targets advanced manufacturing, life sciences, semiconductors, clean mobility and high-value services geared for exports. The Bharat Future City project, a major new urban-industrial cluster anchored by the Future City Development Authority, is conceived as a global investment magnet in technology, research, education, healthcare, tourism and manufacturing. T-Hub, Telangana's flagship startup ecosystem, is explicitly expected to increase innovation-driven exports and grow the number of scalable companies through the global supply chain

In agriculture, the vision articulates one of its most transformational aspirations: to convert the average Telangana farmer from a cultivator into a processor, brand owner and exporter, supported by advanced technologies, organic agriculture and integration with global agri-food value chains. This transformation represents a fundamental reorientation of the rural economy toward trading value creation and export revenue generation.

In infrastructure, the vision calls for expanding national highways from 4,983 km to 7,500 km and state highways from 1,687 km to 8,600 km — a logistics backbone without which export-oriented industrial clusters cannot function at scale. Nearly 90% of Telangana's land area is projected to be within 10 km of a



highway by 2047. Improved connectivity with Machilipatnam Port has already increased logistics efficiency by 18%, strengthening the state's access to international trade routes.

In talent and innovation, the vision prioritises making Telangana the first Indian state focused on attracting the world's best minds and professionals — through a Telangana Scientific Return Programme to bring back global researchers, EduCities, and a dual strategy of ease of doing business alongside ease of attracting talent. This reflects a recognition that export competitiveness in sectors such as life sciences, semiconductors and aerospace is ultimately a function of the quality of human capital.

In energy, an Integrated Clean Energy Policy recognises that sustainable manufacturing is a non-negotiable requirement in export markets. European buyers are already moving toward Carbon Border Adjustment Mechanism requirements; green energy availability will be a determinant of export market access through the coming decade — and Telangana is positioning its energy architecture accordingly.

- **The EOU Framework in the Vision 2047 Context**

For EOUs specifically, the vision creates

both opportunity and challenge. The opportunity lies in the scale of industrial infrastructure being planned — the Bharat Future City, expanded pharma clusters, semiconductor zones and advanced manufacturing corridors all represent new platforms within which export-oriented units can operate at higher levels of technology and value addition.

The challenge is one of evolution. EOUs designed for bulk drug manufacturing or software development are very different from the export platforms needed for semiconductor assembly, advanced aerospace components, or precision biotech products. Telangana's EOU policy framework will need to stay ahead of this industrial transition by anticipating the incentive structures, compliance systems, and infrastructure requirements of next-generation export industries, rather than relying only on models that succeeded in the past.

VIII. The Larger Significance: What Telangana Augurs for India

Telangana is significant in the quality and composition of its export base. It exemplifies the kind of state-level industrial profile that India now needs more of: one built on sectoral depth, policy agility and the



Andhra Pradesh brings a different but equally essential dimension to this national story. Its 974 km coastline, six operational ports and a record 250 million tonnes of cargo throughput in FY25 provide the maritime infrastructure through which a significant share of India's goods reach the world. The state accounts for over 30% of India's seafood exports, anchors a pharmaceutical manufacturing corridor through the Jawaharlal Nehru Pharma City at Visakhapatnam and the Nakkapalli Bulk Drug Park coming online in 2026, and has unveiled in IDP 4.0 one of the most comprehensive industrial policy suites in the



capacity to serve global markets in high-value domains. In many ways, Telangana mirrors the broader direction of India's export transition. The nation is becoming more diversified, more services-intensive and more capable in advanced manufacturing; Telangana reflects each of these trends within a singular state economy.

India's national export ambition, \$2 trillion in combined goods and services exports by 2030-31, diversification into high-value manufacturing, services leadership in the industries of the future, faces a structural challenge that no central policy alone can solve: the challenge of implementation. Turning national frameworks into state-level industrial ecosystems where factories are built, workers are hired, products are shipped, and export revenues are earned is ultimately a subnational task. Telangana offers the clearest available evidence that this translation is possible.

The combination of cluster-based infrastructure investment, single-window clearance with measurable speed, proactive FDI attraction, and sector-specific policy depth has produced results that few Indian states have matched. And Telangana Rising 2047 represents the next, more ambitious chapter of a state's

story that is not merely competing to attract India's existing export industries, but positioning itself to incubate the export industries that India does not yet fully possess.

Summation

States Driving India's Export Future

India's five-year export journey, from a pandemic-struck \$499.73 billion in 2020 to a record \$824.9 billion in FY 2024-25, with FY 2025-26 sustaining that momentum, is a story of both recovery and reinvention. The PLI scheme has demonstrably transformed India's export basket in electronics, pharmaceuticals and defence. Make in India has turned the country from a net importer of mobile phones and bulk drugs into a meaningful exporter of both. Services exports are powering a trade surplus that keeps India's external accounts stable. But the story is most alive and most consequential with Telangana. It is in Genome Valley's laboratories and HITEC City's towers, in Hyderabad's USFDA-approved pharma plants and its 360 Global Capability Centres, in Telangana's 38 operational SEZs and its 15-day project clearance window, that India's export potential is being converted into actual export performance.

country, targeting a doubling of state exports to \$40 billion by 2029 across electronics, food processing, textiles, aerospace and IT.

Together, the two Telugu states contributed approximately \$70 billion, nearly 8.5% of India's \$824.9 billion in total exports in FY 2024-25, from states that together account for just 7% of India's population.

The future of Indian exports will be shaped not only by national policy and macroeconomic momentum, but by the ecosystems in which export-oriented enterprises operate.

Telangana stands out because it has built one of those ecosystems with unusual clarity and, in doing so, has become one of the most persuasive illustrations of how India's export ambitions are translated into enduring economic form. India's \$2 trillion export milestone by 2030-31, when it arrives, will have the fingerprints of Telangana and Andhra Pradesh all over it.



AUROBINDO PHARMA LIMITED

From Startup to Global Engine

Headquartered in Hyderabad, India, Aurobindo Pharma Limited is a global pharmaceutical leader engaged in the manufacture and marketing of generic formulations and active pharmaceutical ingredients (APIs), including oral solids, injectables, and speciality products.

Founded in 1986 by P.V. Ramaprasad Reddy and K. Nityananda Reddy, the company began with semi-synthetic penicillin and cephalosporin APIs. Over the decades, it has evolved into a diversified, vertically integrated organisation spanning formulations, complex generics, injectables, and biosimilars.

As part of India's Production Linked Incentive (PLI) Scheme, Aurobindo has commissioned a Penicillin-G facility, strengthening domestic manufacturing of critical KSMs, drug intermediates, and APIs—enhancing healthcare security and supply resilience.

Research-Driven Therapeutics

With a team of over 1,500 scientists, the company focuses on developing:

- 01 Complex generics and niche oral products
- 02 Sterile formulations and speciality injectables
- 03 Penems, biosimilars, and peptide-based drugs

Many of these products require advanced development pathways, including clinical endpoint studies. Aurobindo continues to invest in complex technologies and new therapeutic areas to strengthen its long-term innovation pipeline.



CuraTeQ: Aurobindo's Biologic Edge

Through CuraTeQ Biologics, Aurobindo is advancing a pipeline of 14 biosimilars targeting a global market estimated at US\$50 billion, across oncology, respiratory, ophthalmology, and autoimmune therapies. This business is fully integrated, covering:

- 01 Cell line development and analytics
- 02 Process development
- 03 Mammalian and microbial manufacturing
- 04 Sterile fill-finish (vials and pre-filled syringes)
- 05 Final packaging

All operations are supported by a 140,000 sq. ft. EU-GMP certified facility, positioning CuraTeQ as a strong player in global biologics.



A World-Class Contender

In FY 2024–25, Aurobindo reported revenues of approximately US\$3.7 billion, supported by strong profitability and a robust balance sheet.

- 01 Among the top 3 listed pharma companies in India by revenue
- 02 90% of revenue from international markets
- 03 Leader in U.S. generics by volume (IQVIA MAT)
- 04 Ranked among the top 10 in eight major European markets



The company operates in 150+ countries, with over 40,000 employees and 31 manufacturing facilities approved by global regulators including USFDA, EDQM, UK MHRA, Japan PMDA, WHO, Health Canada, MCC South Africa, and ANVISA Brazil.

Its backward integration, meeting nearly 50% of API requirements in-house, ensures superior quality, cost efficiency, and supply security.

Auropharm: India Formulations Platform

Auropharm represents Aurobindo’s focused domestic formulations platform—built to deliver global-quality, evidence-based therapies tailored to India’s evolving healthcare needs.

More than a structural change, Auropharm is a renewed commitment—bringing together Aurobindo’s legacy of science, quality, and reliability with deeper engagement across the medical community.

AuroCare – Acute therapies across paediatrics, general medicine, orthopaedics, and ENT

AuroNexa – Expanded acute care covering dentistry and gynaecology

AuroMeta – Chronic care focused on cardiology, diabetes, endocrinology, and gastroenterology

CritiCare Division – Critical care and antiretroviral therapies for institutional and high-acuity settings

Together, these divisions enable sharper therapeutic focus and consistent clinical engagement—from first prescription to long-term patient care.

Future Strategy

Auropharm will expand through new divisions, entry into emerging therapeutic areas, and stronger engagement with clinicians—delivering trusted, high-quality healthcare solutions.

At the group level, Aurobindo Pharma is advancing its transformation from a global generics leader to a high-value biopharma company, with a vision to achieve top-25 global pharma ranking by 2030.



CSR Initiatives

Nurturing Communities, Creating Equity

Since FY 2014–15, the Aurobindo Pharma Foundation has led the company’s CSR initiatives across education, healthcare, nutrition, rural development, sustainable agriculture, public safety, disaster relief, rural sports, and cultural heritage.

By 2025, these efforts have positively impacted over 6.29 million people.

The Foundation focuses on:

- Empowering marginalised communities
- Delivering measurable, outcome-driven programs
- Partnering for scalable impact
- Ensuring long-term sustainability through community ownership

Closing Note

From its origins in APIs to its emergence as a global pharmaceutical powerhouse, Aurobindo Pharma continues to combine science, scale, and sustainability—delivering accessible healthcare solutions worldwide while building the future of biopharma innovation.

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Try Our Range of
Specialty Coffees



Tati Balakrishna

Chairman & Managing Director
Vintage Coffee and Beverages Limited



Steering Growth Through Experience

Mr. Tati Balakrishna, Chairman & Managing Director of Vintage Coffee and Beverages Limited, brings over three decades of experience in the coffee and beverages sector, with a focus on instant coffee processing and international trade. His understanding of consumer preferences in aroma, taste, and soluble-coffee convenience has shaped the company's product architecture and technology choices.

As an entrepreneur-manager, he has led the establishment and scaling of a large-scale Export Oriented Unit (EOU) plant, integrating quality assurance, automation, and sustainability into its core design while fostering a culture of customer-centric service and operational rigour across the group.

A Legacy in Every Cup

Vintage Coffee and Beverages Limited (VCBL) is headquartered in Hyderabad, Telangana, and positioned as a focused exporter of instant coffee and associated beverages. The group operates through two wholly owned subsidiaries: Vintage Coffee Private Limited, an Export Oriented Unit for instant coffee, and Delecto Foods Private Limited, a specialist in instant chicory. Together, they anchor the business in value-added coffee and beverage solutions for global markets. VCBL combines technical expertise with a strategic focus on sustainable sourcing, high-volume manufacturing, and export-led growth, aligning its operations with India's "Make in India" and export diversification agenda.



From Vision to Scale

The origins of Vintage Coffee began with Mr. Tati Balakrishna's vision of a world-class instant-coffee unit meeting global standards in quality, efficiency, and social responsibility. In 2015, Vintage Coffee Private Limited was incorporated in Hyderabad, and its 100% Export Oriented Unit plant was commissioned within 12–14 months on a 23-acre site in Rachur village, Telangana. Despite disruptions during the COVID-19 pandemic, the company maintained full plant utilization and continued to pay employee wages. Installed capacity expanded from around 4,500 to 11,000 metric tonnes, with a plan to reach 16,500 metric tonnes by FY2027, reflecting a disciplined growth trajectory.

The Core: End-to-End Beverage Solutions

Vintage Coffee and Beverages Limited specialises in the manufacture, processing, and export of soluble beverage products, anchored in two core verticals: instant coffee and instant chicory. Vintage Coffee Private Limited produces spray dried and agglomerated instant coffee in bulk and private label formats for international buyers and India's retail and e-commerce channels. Delecto Foods focuses on inulin-enriched instant chicory for global markets, particularly in Europe and select emerging regions. The group's core competencies span end-to-end value addition in the soluble-beverage chain, from RA and 4C-aligned sourcing through roasting, extraction, precision drying, agglomeration, and packaged export logistics, making VCBL a vertically integrated supplier in the space.

Towards Global Leadership

Looking ahead, Vintage Coffee and Beverages Limited is positioned to consolidate its role as a leading exporter of instant coffee and chicory solutions, expanding capacity, introducing freeze dried instant coffee, and deepening its e-commerce and quick service presence. By reinforcing sustainable sourcing, operational efficiency, and customer-centric service, it aims to become a globally recognised soluble-beverage brand while supporting Indian farmers, communities, and the “Make in India” mission.



Technology, Taste, and Sustainability

Vintage Coffee employs state-of-the-art instant-coffee production systems, including PROBAT profile roasters, automated extraction plants, enhanced aroma recovery systems, and double-point aroma add-back, enabling mass customization while preserving aroma and flavour. The spray drying process converts a concentrated slurry into a fine, soluble powder in 5–30 seconds, with moisture reduced from 75–85% to 3–3.5%; agglomeration forms larger, more soluble granules for better consumer handling. By integrating resource-efficient processing, zero-discharge infrastructure, and scalable capacity, Vintage Coffee supports the “Make in India” objective, converting Indian-processed soluble coffee and chicory into export grade products while sustaining farmers and local communities through responsible sourcing.

Standards of Trust and Excellence

Vintage Coffee Private Limited holds FSSAI and ISO 22000 certifications, reflecting adherence to international food safety and quality standards, and has been recognised by the Government of Telangana for operational resilience and export contribution. Delecto Foods Private Limited, its chicory-focused subsidiary, is certified under ISO 22000:2005, maintains HACCP based practices, holds FSSAI accreditation, and emphasises hygiene, infrastructure, and traceability to meet global quality and safety benchmarks.



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Hetero Group of Companies



Dr B. Parthasaradhi Reddy
Founder and Chairman
Hetero Group of Companies

Forging Global Health Pathways

Founder and Chairman since 1993, Dr B. Parthasaradhi Reddy holds a PhD in Synthetic Organic Chemistry and M.Sc. from Osmania University. He built Hetero into India's largest private pharma firm and top ARV supplier. His R&D created breakthrough APIs during the HIV/AIDS crisis. These cut costs and saved millions.

Headquartered in Hyderabad, India, Hetero leads in APIs and generic drugs across 145+ countries. Hetero supplies 40% of global ARV demand through APIs and finished drugs. It brings 30+ years of expertise and partners with multinational pharma and global buyers.

A Rajya Sabha MP, Dr Reddy blends global strategy with grassroots efforts for equitable healthcare and social progress. Hetero's CSR promotes girl child education, rural healthcare, clean water, sanitation, and eye care. As Lead India Foundation 2020 co-chairman, he supported 1 lakh students across 432 schools and 32 colleges in Telugu States.



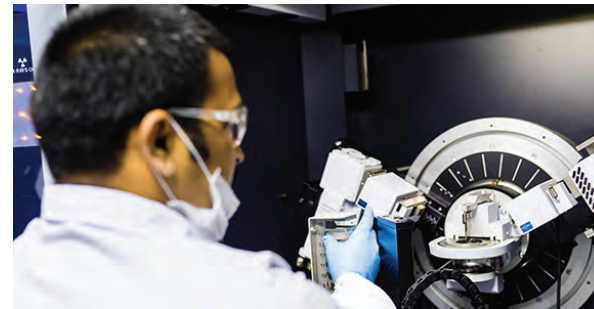
Dr Vamsi Krishna Bandi
Managing Director

The Growth Strategist

Managing Director Dr Vamsi Krishna Bandi directs Hetero's technical, commercial, and supply chain operations. He drives market expansions and is credited with scaling formulations across the US, EU, and emerging markets—focusing on oncology, biologics, speciality therapeutics, and vaccines. Dr Bandi has led ARV/hepatitis licensing deals and COVID-19 innovations (Remdesivir, Molnupiravir, Sputnik V). He drives advances in R&D, quality, manufacturing, and sustainability.

From Origins to Global Reach

Founded in 1993 as an Indian API specialist, Hetero grew into a generics leader with 36 facilities producing APIs and finished drugs. In India, Hetero Healthcare sells branded generics through 11 divisions and 3,200 field staff across 400 territories, leading in HIV drugs, cancer treatments, anti-flu, and antibiotics. Global units—Hetero USA (300+ US filings), Hetero Europe (75+ products via AmaroX), Africa, and emerging markets—broaden its reach.



Hetero supplies 450+ APIs, 550+ finished drugs, biosimilars, custom services, and access programs to 120+ countries (2,000+ registrations). Six R&D centres with 2,000 scientists create specialized generics, complex APIs, new delivery methods, and biosimilars for HIV, cancer, heart disease, hepatitis, neurology, COVID, immune disorders, and more using tablets, liquids, injectables, and inhalers

Export Innovations & Make in India Momentum

Since 1997, Hetero pioneered affordable ARV APIs and world-first FDCs: Darunavir + Ritonavir, Emtricitabine + Tenofovir Alafenamide, and Sofosbuvir (Hepatitis drug). Asia's largest API SEZ (500 acres, 1,000+ reactors, 7,320 KL) produces 54B tablets and 7B capsules yearly for exports. Backward integration, cGMP, green tech support Make in India. Custom services aid partners. Recently acquired Johnson & Johnson's Telangana biologics/steriles plant for biologics and steriles in a USD 75M+ investment.

Marks of Excellence

Hetero Group has received recognition for contributions across ARVs, generics, biosimilars, and sustainability initiatives.

Achievements & Accreditations

Hetero's facilities hold approvals from US FDA,

EU GMP, TGA (Australia), PMDA (Japan), MHRA (UK), SAHPRA (South Africa), ANVISA (Brazil), and others. These support exports to 145+ countries and 40% global ARV supply.

Awards include CII National Award for Energy Management 2025, IDMA Best International Patent 2018-19, Express Pharma Best Product Launch for Covifor, 300+ USDMF filings in antiretrovirals, oncology, cardiovascular therapies, and CII Energy Efficient Unit.

Andhra Pradesh government acclaimed transformative initiatives in education, healthcare, water access through Lead India Foundation 2020 (1 lakh students).

Sindhu Hospitals: Hetero's CSR Initiative

Sindhu Hospitals extends Hetero's 30-year ARV legacy of affordable care. Located in Hyderabad's HITEC City, this not-for-profit center leads public

health CSR. It prioritizes oncology with multi-specialty services cardiology, neurology, gastroenterology, endocrinology, orthopaedics, pulmonology, nephrology, dermatology, emergency care, and more delivering personalized treatment to underserved communities via advanced technology and expertise. Built to Hetero's cGMP standards, it features novel drug delivery, injectables, and research tools. Patient-centric innovation drives cutting-edge diagnostics, treatments, and digital platforms for affordable, comprehensive care. Transparent practices address routine and complex cases, powered by Hetero's R&D and Make in India efforts. Sindhu Hospitals envisions global leadership in compassionate, innovative healthcare through trust-based systems for superior patient care, staff development, and societal impact—as Hetero expands in biologics and exports.



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Reitz India: Engineering Excellence, Built on Legacy, Driven by Vision

For nearly three decades, Reitz India has stood as a symbol of engineering excellence, seamlessly blending German technological precision with Indian manufacturing expertise. From its beginnings as a specialised industrial fan manufacturer, the company has evolved into a globally respected engineering organisation, delivering high-performance air movement solutions to some of the world's most demanding industries. Today, Reitz India is recognised not only for the quality of its products but also for its unwavering commitment to innovation, reliability, and long-term customer partnerships.

The story of Reitz India began with the vision of **Mr. Prasad Kotagiri**, whose entrepreneurial spirit and belief in building a world-class engineering enterprise laid the foundation for what the company is today. His foresight extended beyond establishing a manufacturing facility—he envisioned an organisation that would embody international standards of engineering while harnessing India's growing industrial capabilities. By forging a strong Indo-German partnership, he created an enterprise built on quality, integrity, and technological excellence, values that continue to define Reitz India.



Prasad Kotagiri
Founder & MD



Today, that vision continues under the leadership of President and Executive Director **Mr. Avinash Kotagiri**, who has successfully carried the legacy into a new era of growth and global competitiveness. Under his leadership, Reitz India has expanded its international footprint, strengthened its engineering capabilities, invested in advanced manufacturing technologies, and broadened its presence across key industrial sectors. While preserving the company's founding principles, he has championed a culture of continuous improvement, customer-centric innovation, and sustainable engineering, ensuring that Reitz India remains well positioned to meet the evolving demands of industries worldwide.

At the heart of Reitz India's success lies its enduring Indo-German collaboration. The partnership combines Germany's renowned engineering heritage with India's manufacturing strength, technical expertise, and entrepreneurial drive. This synergy has enabled the company to deliver customised, energy-efficient, and highly reliable centrifugal and axial fans for some of the most critical industrial applications. Over the years, Reitz India has become synonymous with engineering precision, operational excellence, and dependable performance, earning the trust of customers across continents.

Engineering India, Serving the World

From its state-of-the-art manufacturing facilities in Hyderabad, Reitz India has established itself as one of India's leading exporters of industrial fan technology. Today, the company serves customers in more than 60 countries, supplying engineered air movement solutions to the cement, steel, power, fertiliser,

Avinash Kotagiri
President & Executive Director

oil & gas, mining, waste-to-energy, petrochemical, chemical, and other process industries. Each project reflects the company's commitment to delivering solutions that maximise efficiency, minimise lifecycle costs, and operate reliably under the most demanding conditions.

Beyond manufacturing, Reitz India has built a reputation as an engineering partner capable of understanding complex industrial processes and delivering customised solutions tailored to specific operating environments. Its expertise in design, engineering, manufacturing, testing, and after-sales support has enabled the company to participate in landmark industrial projects around the world, reinforcing India's reputation as a global hub for high-quality engineering and manufacturing.

Strengthening Indo-Russian Industrial Cooperation

As global trade patterns continue to evolve, Russia represents one of the most promising markets for Indian engineering companies. The relationship between India and Russia is founded upon decades of mutual trust, strategic cooperation, and industrial collaboration. The former Soviet Union played a significant role in supporting India's industrialisation, contributing to the establishment of several landmark steel plants, heavy engineering facilities, energy projects, and manufacturing enterprises that continue to serve the nation today.

Building upon this shared legacy, Reitz India is committed to strengthening its presence in the Russian market by delivering advanced industrial fan solutions that meet the highest international standards. As industries across Russia continue to modernise and invest in efficient, reliable infrastructure, Reitz India aims to become a trusted long-term engineering partner, supporting projects across the cement, steel, fertiliser, energy, and broader process industries.

Looking ahead, the company sees immense opportunities for deeper technological collaboration and stronger commercial partnerships between India and Russia. By combining engineering expertise, manufacturing excellence, and a shared commitment to industrial development, Reitz India is proud to contribute to the next chapter of this enduring relationship.

As it continues its journey, Reitz India remains firmly anchored in the values established by its founder while embracing the opportunities of the future. With a legacy built on trust, strengthened by Indo-German collaboration, and driven by a vision of continuous innovation, the company is committed to engineering solutions that power industries, support sustainable development, and create lasting value for customers across the globe.



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FULLERTONE Minechem Pvt. Ltd.

From the Earth Up

Founded to match global quality standards for Bentonite-consuming industries, Fullertone Minechem Pvt. Ltd. draws on three decades of mining and mineral processing experience, growing from a regional pioneer into one of India's leading manufacturers and exporters of Bentonite and Bleaching Earth products from Telangana.

Headquartered in Hyderabad, Telangana, the company operates mining reserves secured for fifty years alongside a processing facility built to exacting specifications. ISO 45001:2018, Halal, and Kosher certified, the company is trusted in domestic and international markets.

The Men Behind the Mine



Prakash Khandelwal

Founder

Born in Kolkata in 1957, Prakash Khandelwal began his entrepreneurial career early in life. In 1990, he relocated to Hyderabad and identified an untapped opportunity in Bentonite manufacturing, becoming the first to pioneer the industry in the region. Through determined effort and deep domain knowledge, he built a business that earned lasting respect as one of the most trusted names in the sector.



Rajeev Khandelwal

Managing Director

An MBA graduate from the United States, Rajeev Khandelwal, returned to India in 2010 to carry forward what his father had built. He broadened the company's reach by initiating exports and establishing Fullertone as a leading supplier of Bentonite and Bleaching Earth products to refineries in Malaysia, Indonesia, and the Gulf. Under his leadership, Fullertone evolved from a domestic manufacturer into a consistent, internationally trusted exporter.



Where Expertise Meets Execution

Fullertone's advantage lies in owning its entire value chain: mines, processing unit, quality laboratory, and logistics, eliminating dependency and ensuring continuity at every stage.

Its mining specialists have worked exclusively in Bentonite extraction for three decades, enabling precise identification of optimal ore sources. The Tandur factory provides direct access to domestic markets and export ports.

The company operates across four verticals: edible oil refining, mineral oil processing, industrial applications, and export trade. Fuller's Earth powder is produced on roller mills and jumbo bags are loaded directly at the factory for customer-ready dispatch.

Quality at Each Step

Fullertone's portfolio spans Fuller's Earth Granular, Natural Fuller's Earth, Activated Bleaching Earth, Carbon Blended Earth, and Carbon, serving the refining of vegetable oils, including Palm, Sunflower, Soyabean, Corn, Rice Bran, and Groundnut, as well as transformer oil and wax. The bleaching stage purifies, decolourises, and imparts stability. Fullertone's Bleaching Earth performs equally well in non-edible applications: industrial triglycerides, paraffin, soap, and mineral oil refining.

Every batch starts at the mine, where raw clay is selectively extracted and tested. Material is protected from contamination until it reaches the processing unit, where it is converted into powder or granular form with controlled bleaching performance, filtration, and moisture content. A dedicated quality laboratory and technical support team ensure every shipment meets or exceeds specifications.

Fullertone's export performance supports the Make in India initiative: a domestically owned and manufactured product competing successfully overseas. Regular shipments to refineries in Malaysia, Indonesia, and the Gulf demonstrate that Indian mineral processing delivers world-class performance at scale.

Standards That Speak

Fullertone holds ISO 45001:2018 certification, accredited under EGAC and recognised by the IAF, affirming that its occupational health and safety management systems meet rigorous international requirements across every aspect of the business; from raw material procurement through to final dispatch.

The company is also Halal certified and Kosher (London) certified, enabling its products to serve edible oil refineries operating under strict international compliance requirements. These credentials have been instrumental in establishing and strengthening the company's presence in the Malaysian and Indonesian markets, where such certifications are a prerequisite for supply.

A Foundation Built to Last

What began as a single determined vision in 1990 is today a vertically integrated enterprise: verified export performance, secured reserves lasting half a century, and a reputation built consignment by consignment across three international markets.

The road ahead is measured: new mines acquired annually, product grades refined continuously, and technical support deepened for a demanding global customer base. Fullertone Minechem does not pursue growth for its own sake. It pursues the quality that makes growth inevitable.

Prompt. Particular. Perfect.



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Gayatri Granites



An Enduring Legacy in Stone

Gayatri Granites leads India's granite industry through expertise in black granite production and global exports. With advanced mining techniques and modern equipment, it consistently delivers the highest quality granite. Founded in 1992 by Mr Ravi Chandra Vaddiraju, the company has evolved from modest origins to a prominent industry leader, leveraging premium owned quarries across Telangana, Andhra Pradesh, and Odisha.

Headquartered in Burhanpuram, Khammam, Gayatri Granites operates efficiently with a small team and an annual turnover of around Rs. 0.5 Crore. Its Black Galaxy quarry in Nagaram yields internationally demanded varieties such as Absolute Black and Vizag Blue, along with over 20 types of rough blocks for the global market.

The Architect of Supremacy

Mr Ravi Chandra Vaddiraju, known as "Gayatri Ravi," is the driving force behind the success of Gayatri Granites. Transitioning from family rice milling to granite in 1992, he recognised the need for premium raw granite and acted on it. As Founder and Chief Promoter of Gayatri Group, his strategic vision secured top quarries and introduced global mining machinery, elevating Gayatri Granites to a leadership position in black granite supply.

Since 2022, as a Bharat Rashtra Samithi (BRS) member of the Rajya Sabha from Telangana, he has led the Telangana Granite Quarry Owners Association. His strategic oversight sustains dominance in raw blocks for slab manufacturers and 100% Export-Oriented Units (EOUs).

From Quarry to Pinnacle

Gayatri Granites launched in undivided Andhra Pradesh to address surging demand for premium black stone. Quarries include sites like Cheruvumadaram, Medidapally, Nagaram, and others in key regions. One specific mine spans 1.00 Ha in Survey No. 157 & 201, Intikanne Village, Kesamudram Mandal, Mahabubabad District. Mr Vaddiraju's early quarry acquisitions laid the groundwork for raw block production. Progress accelerated through expansions like Nagaram's Black Galaxy site and Intikanne's 1 Ha mine in Mahabubabad District.

Adoption of cutting-edge global mining equipment marked the 2010s ascent to top global supplier status. Environmental clearances and technological integration fueled sustained expansion, serving Indian slab makers and EOUs with accurately engineered outputs. Today, it exemplifies export excellence, aligning seamlessly with India's manufacturing resurgence. Expertise spans quarrying, block production, and finishing. Verticals cover rough blocks, slabs, and customized granite in red, green, black, and pink varieties.

Value-Chain Export Reach

From 2021 to 2024, Gayatri Granites exported USD 2.17 million in granite blocks, boosting the global value chain from quarry extraction to slab processing. China dominates with USD 169.93K (2024) and USD 111.68K (2023) via Kakinada-Xiamen routes, supplying raw blocks to processors such as Xiamen Yes Investment. Russia imported USD 67.15K (2021) through Yasat Trade LLC for fabrication. Nepal received USD 5.95K (2023), while Italy (Cadaro Spa, USD 93.94K–404.67K) and the USA (M S International Inc, USD 130.91K–315.26K) integrate Gayatri's premium blocks into finished products. This supply chain underscores sustained demand and India's pivotal role in the international granite trade.

Engine of Export and Make in India

The Gayatri Granites portfolio encompasses over 20 rough granite varieties, including Black Galaxy, Absolute Black, Vizag Blue, and coloured options in red, green, and pink. Advanced products feature Z Black Granite Slabs, leather-finish granite, cut-to-size tiles, prefabs, and customised designer pieces tailored for export. Services span end-to-end quarrying, block processing, and precise supply to slab manufacturers and EOUs.

State-of-the-art global mining equipment enables sophisticated excavation and optimized block yields from owned quarries, powering high-volume exports to China, Russia, and beyond. This domestic manufacturing prowess bolsters the Make in India initiative, fostering self-reliance in stone processing, elevating global competitiveness, and reinforcing India's position in the international granite trade.





RAKSHIT

DRUGS PRIVATE LIMITED (RAKSHIT)

A Journey of Resilience and Growth

In the late 1980s, as Hyderabad emerged as a bulk drug hub attracting skilled professionals, Mr Ch. A. P. Rameswara Rao began at Vorin Labs on the production floor, gaining experience in API manufacturing and plant operations. Through persistence and dedication, he advanced to Vice President – Production, overseeing large scale API operations and contributing to products such as Ciprofloxacin Hcl.

A workplace accident that resulted in the loss of his leg marked a turning point in his career. After recovering, he chose not to return to employment and instead turned to entrepreneurship. In 2000, he founded Rakshit Drugs with limited capital and a clear objective: to build a compact, quality focused API enterprise within the rapidly growing bulk-drug sector, leveraging his prior industry experience to drive the new venture.

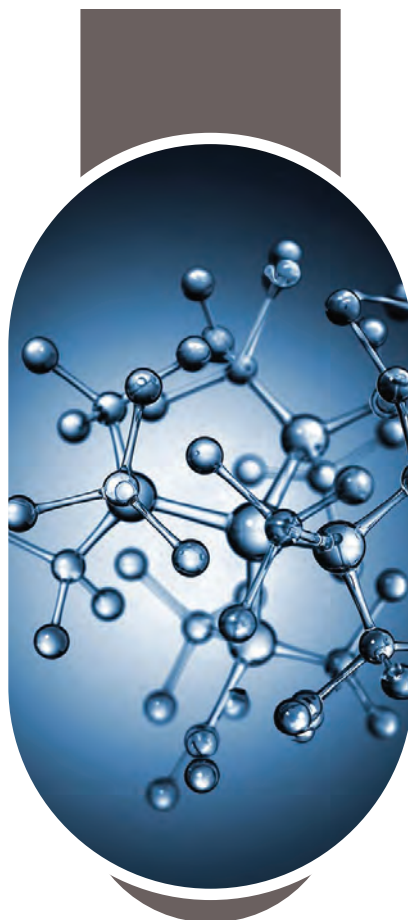
Between 2000 and 2004, Rakshit Drugs established operations and reached break-even, laying a solid foundation for growth. He first launched Sainor Laboratories to focus on advanced intermediates and speciality organometallic chemistry, and subsequently established Rakshit Pharmaceuticals to strengthen the group's regulatory and commercial capabilities.

In 2009, a joint venture with a US-based company exposed him to USFDA compliance norms and the potential of regulated markets. This prompted a strategic shift towards cGMP-compliant facilities, DMFs, and export oriented customers in the USA, the EU, Japan, and Latin America.

An early investment in Ramky Pharma City, Visakhapatnam, secured capacity and infrastructure. This transformed Rakshit from a single-unit manufacturer into a diversified group with multiple cGMP-compliant plants and a global footprint built on timing, resilience, and quality.

From modest beginnings, Rakshit Drugs evolved into a multi-unit enterprise serving regulated markets in India and abroad, with turnover rising from ₹20 crore in FY 2006–07 to above ₹250 crores in FY 2023–24.





The Visionary Behind Rakshit

This journey of growth and diversification has been led by the company's founder, Mr Ch. A. P. Rameswara Rao. In its inception years, the company manufactured high-quality APIs such as Sildenafil Citrate, Triclabendazole, Dicerine, Cinnarizine, Famotidine, and Clorsulon for both domestic and regulated export markets. Under his leadership, the group expanded sequentially into Sainor Laboratories, Rakshit Pharmaceuticals, and Azico Biophore, building a diversified, export-oriented platform with a strong presence in regulated markets such as the USA, the EU, and Japan.

Supporting him are the Directors of the company, a team of seasoned professionals aligned with his vision of integrated, export oriented API manufacturing. **Mrs Ch. Aruna Kumari**, a Whole-Time Director since 2000, brings extensive corporate governance experience and strategic oversight. **Mr Palem Srinivas**, a qualified cost accountant and long-standing director, anchors financial discipline and operational efficiency across the group companies. **Mr Ch. Avinash Shoury** provides a technology-oriented perspective through his background in chemical engineering and management. **Mr Rajesh Kumar Joshi**, a postgraduate in business administration,

leverages his international marketing experience at Cadila/Zydus Cadila to expand Rakshit's presence in regulated markets such as the USA, the EU, Japan, and Latin America.

Specialised API and Intermediates Expertise

Beyond leadership, the company's growth rests on deep technical and operational capability. Rakshit Drugs specialises in the custom synthesis of APIs and intermediates, with a focus on process optimisation, cost efficiency, and quality control. The company operates across production, finance, marketing, R&D, regulatory affairs, and logistics,

supported by a skilled workforce of over 400 employees across its group companies.

Its core verticals include manufacturing high-value pharmaceutical ingredients, custom synthesis for niche molecules, and regulatory-compliant export operations. The group also pursues greenfield projects and new technology platforms to strengthen its position in the global API and speciality-chemicals landscape.

These operations are backed by a robust quality and regulatory framework. Rakshit's facilities are accredited with ISO 9001-2000 and GMP certification from the Telangana & Andhra Pradesh Drug Control Administrations, and the company holds export approval to the European Union from the Drugs Controller General of India, with clearances from USFDA, PMDA-Japan, Korea-MFDS, EDQM, TGA, ANVISA, COFEPRIS, and CDSCO-India.

Towards a Legacy of Quality and Integrity

Rakshit aims to grow as a trusted global API and speciality-chemicals partner, balancing scale with sustainability and social responsibility. The group seeks to deepen its presence in regulated markets, invest in R&D, expand greenfield projects, and uphold zero-liquid discharge and robust environmental standards, aspiring to be remembered for its positive impact on employees, partners, and communities worldwide



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The Surana Legacy

Founded in 1978, by Late Shri G.M. Surana, Shri Narender Surana and Shri Devendra Surana, the Hyderabad based Surana Group has grown into one of India's leading industrial houses, with a fixed-asset base of over USD 100 million and an annual turnover of about USD 300 million. Its core competence lies in copper and allied products, telecommunications equipment, power cables, and renewable energy infrastructure, serving high growth sectors such as power transmission, transformers, switchgear, automotive, refrigeration, and industrial engineering, with a growing presence in solar energy, wind-power, and real estate.

Bhagyanagar India Limited (BIL)

A Pillar of the Surana Edifice

Incorporated in 1985 by the late Shri G. M. Surana, Bhagyanagar India Limited (BIL) is the Surana Group's flagship and one of India's oldest, largest copper product manufacturers. Diversified into non-conventional energy through a 9 MW wind-power project at Kapatigudda, Karnataka, and listed on the BSE and NSE, BIL generates an annual turnover of around INR 2,000 crore and manufactures about 2,500 metric tonnes of copper every month. It supplies copper to virtually every vehicle in India

and serves switchgear and transformer industries worldwide as a leading global copper partner.

Leadership with Depth

Mr Devendra Surana, Managing Director, is a Mechanical Engineer and PGDM from IIM Bangalore, with over 30 years of experience in metals, telecommunications, and renewable energy. He provides strategic direction and has been recognised as Entrepreneur of the Year (2019).

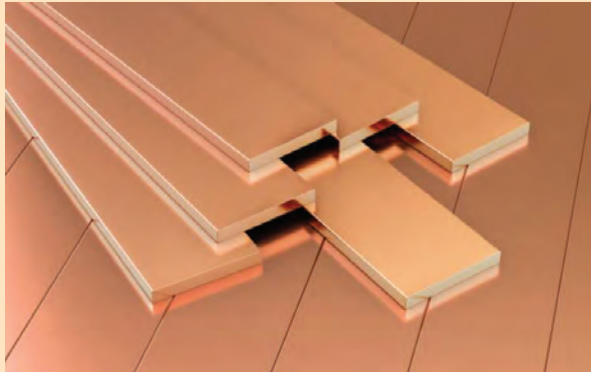
Mr Rakesh Agarwal, Director-Plant Operations & Sales, brings over 30 years of copper-industry

experience, overseeing plant performance, production efficiency, and sales execution.

Mr Venkateswara Rao Nukala, Director, brings 34+ years in engineering and operations, focusing on plant design, process optimisation, and technical execution.

Mr Naresh Chand Bhardwaj, Executive Director, leverages 30+ years in electrical engineering and production leadership to oversee manufacturing systems, equipment reliability, and shop-floor productivity.

Mr Surendra Bhutoria, Group CFO, is a Chartered



Accountant with 27 years of experience in corporate finance, taxation, and governance, overseeing financials, capital allocation, and internal controls to ensure financial discipline across the group.

Mr Advait Surana, an Industrial Engineer and ISB alumnus, leads business development and product diversification, driving the group's entry into higher-value-added segments such as enamels and solar PV interconnects.

Together, the team combines strategic vision, financial discipline, operational excellence, and innovation to drive sustainable growth.

The Copper Powerhouses

Unison of BIL and BCPL

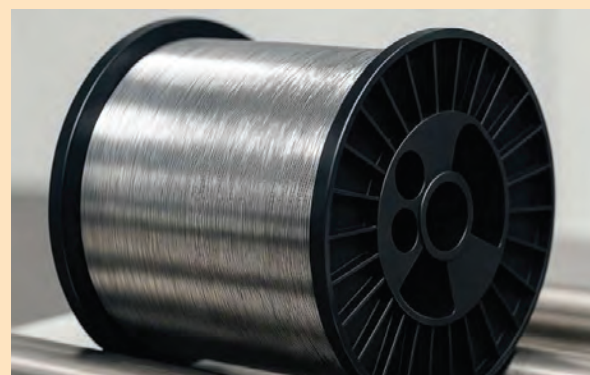
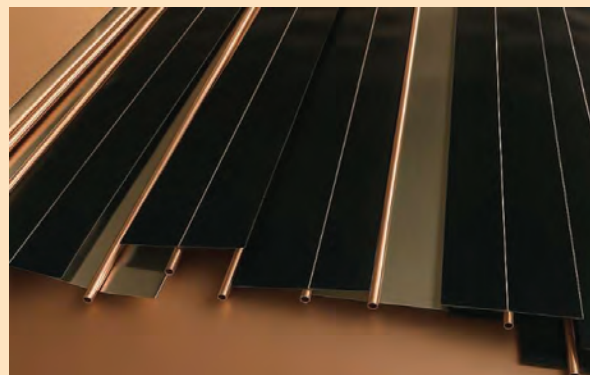
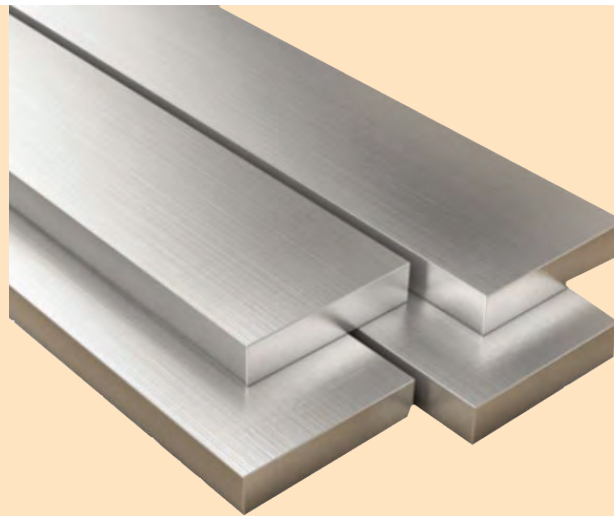
In tandem with Bhagyanagar India Limited (BIL), its wholly owned subsidiary Bhagyanagar Copper Private Limited (BCPL) strengthens the Surana Group's leadership in copper products. BIL provides strategic and financial support, including a corporate guarantee and the transfer of its original 20,000 metric tonnes per annum copper products capacity, reinforcing BCPL's credit standing and operational flexibility.

Incorporated in 2008, BCPL is a leading manufacturer of copper and allied products. It operates a modern 30,000 MTPA facility on a 70-acre site in Tupran, Telangana, currently running at about 50 MT per day of copper melting and refining, supported by a workforce of over 1,000. BCPL plans to expand capacity to 100 MT per day with a new furnace, strengthening its ability to meet rising industry demand.

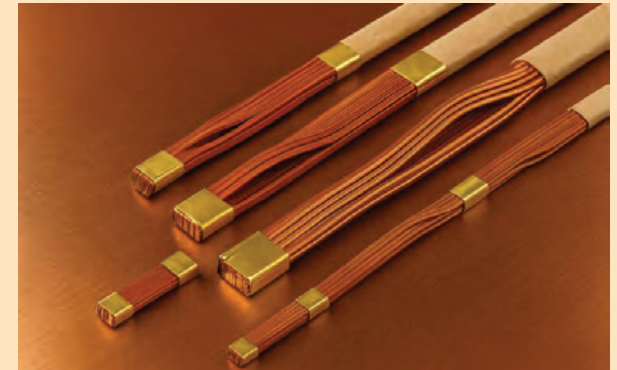
Solutions for Global Industry

Product Portfolio of BCPL

The Surana Group is the only Indian manufacturer



of copper bus bars up to 300 mm in width, underscoring engineering leadership. It produces copper rods, wires, foils, sheets, tapes, paper insulated and continuously transposed conductors, and specialised components for transformers, switchgear, motors, and power distribution



equipment, along with enamelled wires, solar absorber fins, flat-plate collectors, submersible winding wires, and heating elements.

In FY 2024–25, it introduced tinned copper bus bars, solar wires, PV ribbons, and cell connectors, strengthening its role in India's solar power ecosystem. Its two ISO certified Hyderabad plants, with semi-automatic drawing and Finland's Outokumpu Copper Continuous Upcast technology, operate at 29,000 MT per annum, with a planned increase to 35,000 MT by 2025–26.

Awards, Standards, and Accreditations

The Surana Group has received multiple accolades for operational consistency and export performance, including the Jawaharlal Nehru Silver Rolling Trophy (1994-95), the Andhra Pradesh Entrepreneur Award (1997), and a Best Export Award from the Government of Andhra Pradesh (1992). It follows a structured QC framework guided by QCDS—Quality, Cost, Delivery, and Service—and maintains an integrated QMS and EMS aligned with ISO 9001:2015, supported by advanced testing facilities, to sustain continuous improvement.

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SAGAR ASIA

Sagar Asia Private Ltd

Sagar Asia Private Limited enhances access solutions with engineering excellence in aluminium. The company combines global standards with Indian manufacturing in construction, wind energy, aviation, and infrastructure worldwide.

The journey of Mr Veeramsetty Vidyasagar, Chairman and Managing Director, began in 1977 with a family-owned hardware trading business in Hyderabad, giving him deep insight into materials, supply chains, and construction needs. In 1981, he founded Vidyasagar Marketing Associates, pioneering wholesale distribution of aluminium extrusions across United Andhra Pradesh and improving raw-profile availability and consistency.

By 1987, he established Jaya Krishna Aluminium Limited (JKAL), Andhra Pradesh's first integrated aluminium extrusion and anodising plant in Hyderabad, bringing pressing, extrusion, and surface treatment under one roof and securing control over quality, lead times, and finish for architectural and industrial builds. The 1992 expansion into the UAE with modular furniture and related products created the company's first international footprint, exposing it to global standards in design, durability, and service.

Across four decades, Mr Vidyasagar partnered with Werner Co. to bring globally certified ladders and access equipment to India, built a vendor base of about 100 partners for component indigenisation, and secured government support to restructure and strengthen operations. He then collaborated with European leaders such as Zarges-Tubesca, Hailo Wind Systems, NIJL Aviation Docking Systems, GT Almax (UK), and Little Giant Ladders, enabling the localisation of high-end access and aluminium engineering solutions.

Sagar Asia's Ascent

In 1998, Sagar Asia secured a licensing agreement with Werner Ladders (USA), bringing certified access equipment to India and expanding distribution across the GCC, Singapore, and Sri Lanka. By 2005, in-house die and tooling manufacture enhanced control over aluminium



Veeramsetty Vidyasagar
Chairman & Managing Director

Forging Heights of Innovation

profile geometry, performance, and integration. A 2006 joint venture with Zarges (Germany) localised advanced scaffolding and access systems for industrial and aviation use.

The 2010 phase acquiring Zarges-Tubesca India, divesting JKAL, and securing ISO 9001:2008 sharpened focus on high-value access and aluminium engineering. By 2011, Sagar Asia became India's first indigenous manufacturer of

aircraft docking systems and CE-certified wind turbine access. Between 2012 and 2015, it earned the GE Best Supplier Award, partnered with Little Giant Ladders (USA) and Faraone (Italy), and delivered projects for NSG and Air India. By 2019, Sagar Asia had evolved into a full-cycle enterprise, managing the chain from raw material sourcing to final assembly and supporting "Make in India" and global projects.

Where the Business Thrives

Core Verticals & Products:

Sagar Asia operates across five integrated verticals ladders, pro-access systems, extrusion, aviation systems, and wind energy solutions. Each vertical combines product breadth, manufacturing capability, and safety-oriented design to address access, industrial, aviation, and renewable energy requirements.

• Ladders

The company offers over 300 ladder models for home, commercial, and industrial use, featuring anti-slip treads, slip-resistant shoes, locking mechanisms, and non-conductive materials for electrical work. The range complies with ANSI, OSHA, CSA, and EN standards.

• Pro-Access Systems (Scaffolds & Platforms)

Lightweight aluminium scaffolds and platforms use swivel castors and tool free assembly for rapid on site reconfiguration. Designed for airports, industrial outages, and construction, they combine safety with operational agility across multiple sectors.

• Extrusion

The extrusion business operates from a 5-acre

flagship facility with automated lines and imported presses, producing custom profiles for solar frames, bus bars, rail, defence, and aerospace. Control over die and tool room design enables rapid iteration, tighter tolerances, and shorter lead times.

• Aviation Systems

Indigenous aircraft docking and access systems support passenger boarding, MRO, and maintenance for aircraft and helicopters, inter-facing directly with wings and fuselages to enable safe passenger boarding and maintenance access. Developed in-house, these systems demonstrate how Make in India innovation can meet global, aviation-grade requirements.

• Wind Energy Solutions

Delivers complete internal-access ecosystems for wind towers, including fixed ladders, rail or rope based fall-arrest devices, and two-person service lifts. These modular, EN 14122 compliant systems adapt to varying tower geometries, improving safety and reducing downtime.

• Honours Defining Excellence

Sagar Asia has been recognised with the Export Promotion Award from Dr Manmohan Singh (1995), the GE Best Supplier (2012), a Chicago-

based accolade (1996), and ISO 9001:2008 certification. The company also holds dual ANSI/OSHA/CSA and EN compliance—an industry-unique distinction for aluminium access systems worldwide.

• Rising New Horizons

Sagar Asia is advancing into a new era, powered by Generative AI, machine vision, and LEAN-driven digital transformation. With full control across the supply chain, the company combines cost efficiency, sustainability, and innovation to position India as a global hub for advanced access solutions.



Contact

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Building Controlled Environments

Established in 2008, MAK Clean Air Systems Pvt. Ltd. has evolved from a focused clean room manufacturer into a **turnkey solutions provider** for industries where contamination control is mission-critical. What began as a specialist in pharmaceutical and biotech clean room systems has expanded into a fully integrated enterprise delivering end-to-end capabilities in design, fabrication, installation, commissioning, and validation of advanced controlled environments.

Backed by in-house manufacturing strength and a disciplined execution framework, MAK serves pharmaceuticals, biotechnology, electronics and semiconductor sectors, healthcare institutions, food processing industries, research laboratories, and nuclear applications. Its growth reflects a consistent commitment to precision engineering, operational reliability, and client-centric delivery, with a steadily expanding footprint across India and international markets including Europe, Nepal, Sri Lanka, and Nigeria, reinforcing the 'Make in India' ethos through export-ready manufacturing.

Vision with Technical Depth

Guided by experienced leadership across engineering, project execution, procurement, manufacturing, and validation, MAK operates on a single principle:

delivering robust, standards-compliant clean room ecosystems designed for long-term performance. The organisation has strengthened its in-house capabilities, expanded into integrated HVAC and ducting systems, and built a global execution profile supported by structured documentation and strict quality discipline.

Integrated Industry Expertise

MAK functions as a full-spectrum clean room infrastructure partner, delivering end-to-end execution from conceptual

design through commissioning and validation. Its in-house manufacturing ecosystem produces clean room panels, doors, HVAC systems, air handling units, laminar airflow units, pass boxes, dispensing booths, HEPA modules, and air distribution systems, supported by an 18,000 sq. ft. fabrication facility.

Its validation framework includes particle count testing, HEPA integrity checks, airflow analysis, differential pressure monitoring, and ISO 14644 compliance verification, ensuring controlled environments that meet stringent global standards across pharmaceuticals, biotechnology, healthcare, semiconductor, aerospace, and nuclear sectors.



Madan Benerji Arekapudi
MD



Manufacturing for Global Standards

MAK delivers a complete clean room ecosystem, including modular cleanrooms, wall and ceiling panels, scientific doors, HVAC systems, air handling units, biosafety cabinets, air showers, pass boxes, dispensing booths, cold rooms, modular operation theatres, and specialised flooring systems.

Engineered using GI, stainless steel, and aluminium with insulation materials such as PUF, Rockwool, EPS, PUR, and PIR, these systems integrate HVAC, lighting, and HEPA/ULPA filtration within prefabricated structures. This



Built on Standards & Reliability

Over the years, MAK Clean Air Systems Pvt. Ltd. has earned trust through repeat clientele, international project execution, and strict adherence to global clean room standards, including ISO 14644 and Federal Standard 209E. Its quality systems are reinforced through structured validation protocols covering particle counts, HEPA integrity, airflow studies, pressure differentials, and duct leakage testing.

Since 2008, the company has expanded from core clean room manufacturing into HVAC systems, stainless steel equipment, and integrated air



ensures faster installation, scalability, and long-term flexibility.

With strong HVAC engineering and ducting capabilities, MAK maintains precise control of temperature, humidity, pressure, and particulate levels. Its international presence continues to grow through export projects and turnkey execution across multiple regions.

HVAC & Ceiling Panels

Enabling Critical Clean Room Infrastructure

HVAC systems and modular ceiling panels form the functional backbone of MAK Clean Air Systems Pvt. Ltd., enabling precise environmental control in contamination-sensitive industries. These systems regulate airflow, pressure differentials, temperature, humidity, and particulate levels across highly regulated environments such as pharmaceuticals, semiconductor fabs, biotechnology labs, hospitals, and nuclear facilities.

MAK's HVAC architecture integrates air handling units, HEPA/ULPA filtration, ducting systems, dampers, and distribution modules into a unified engineered system, ensuring seamless performance from design through commissioning and validation in line with ISO 14644 and Federal Standard 209E requirements.

The ceiling systems are engineered as active infrastructure components, integrating HEPA terminals, lighting grids, return air paths, and utility provisions within a structurally robust modular framework. Precision fabrication ensures airtight coordination with HVAC systems, enabling uniform airflow, contamination control, and easy maintenance access without disrupting operational integrity.

Together, HVAC and ceiling systems function as a single engineered envelope: supporting sterile, stable, and scalable clean room environments built for critical industrial applications.

management solutions, supported by advanced fabrication infrastructure and skilled engineering teams. This foundation continues to drive consistent execution and long-term client confidence.

Future-Ready Clean Spaces

As industries evolve toward higher precision, energy efficiency, and contamination-free manufacturing, MAK Clean Air Systems is positioned for sustained growth. The company continues to advance integrated clean room technologies that combine engineering precision with scalable execution, strengthening India's role in global clean room infrastructure.

Contact

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Founders

Who Set Standards

Mr Anjan Prasad Challa and **Mrs Vindhya Challa** founded The Viindhya Group with expertise in precious metals, and business strategy. The duo built an organisation around a vertically integrated approach to gold — from raw materials to retail, from individual savings plans to institutional supply.

They identified three gaps in India's gold sector: opacity at the refining end, limited access to structured savings for salaried and rural customers, and an absence of precision minting capability in South India. The Viindhya Group was conceived as a direct response to address these gaps with professional excellence. Under their expert direction, the Group secured NABL accreditation and established South India's largest custom coin minting plant.

Gold With a Purpose

The Viindhya Group is a Hyderabad-based precious metals conglomerate, founded in 2021 to make gold ownership precise, transparent, and purposeful. In four years, it has evolved from a bullion company into a multi-entity enterprise spanning bullion trading, Structured Purchase Plans (copyrighted), and upcoming ventures like retail jewellery and cinematic production. Operating through **Viindhya Bullion Private Limited**, **Viindhya AU Bullion LLP**, and **Viindhya Jewels LLP** on the gold front, the Group serves a growing network of jewellers, institutions, and investors across India, anchored by NABL-certified refining and MMTC-PAMP standards.



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FROM REFINERY TO RETAIL:

Viindhya Group's strength lies in the breadth of its value chain and the depth of its quality systems; by exercising control across refining, minting, retail distribution, and structured savings, the Group ensures consistency and traceability throughout its product range:

- **Gold Refining:** Viindhya Bullion Pvt. Ltd. operates an NABL-certified, assayer-approved refining facility, achieving 999 purity, integrating ethical sourcing with environmentally responsible practices.
- **Custom Coin Minting: One of India's largest Customized Gold Coin Minting Facilities** that produces embossed, laser-marked, tamper-proof gold coins for weddings, corporate gifting, festivals, and institutional use.
- **Bullion Trading:** 24K 999 gold biscuits and bars are supplied to jewellers, wholesalers, banks, and financial institutions through a transparent, competitively priced platform with vault-secure logistics.
- **Structured Gold Savings:** Viindhya AU Bullion LLP administers Gold Purchase Plans and Gold Schemes for salaried, retail, and rural customers.
- **Jewellery Retail:** Viindhya Jewels LLP will soon offer 22K hallmarked collections across traditional, contemporary, and bridal categories, with transparent pricing and wholesale supply.
- **Cinematic Production:** Viindhya Studios LLP will soon foray into pre-production on Pan-India film projects to bring high-end production, animation, and VFX to Indian cinema.

TECHNOLOGY MEETS PURE GOLD:

Viindhya Group's product portfolio is built on certified purity and accurate engineering. Gold biscuits and bars in 24K 999 grade carry laser markings and tamper-proof features meeting institutional standards. Custom-minted coins are produced in tailored designs with embossed logos, motifs, and personalised messaging, serving markets from individual gifting to large-scale corporate orders.

Jewellery under Viindhya Jewels LLP will combine heritage craftsmanship with contemporary aesthetics, hallmarked to 22K for jewellery and 24K for coins and biscuits, with transparent pricing throughout. Supporting this portfolio, the Group operates an in-house assay lab, integrated gold management systems, and digital platforms offering real-time price alerts, transaction tracking, and app-based plan management.

Viindhya has an approved DGFT license for international gold and silver trade, reinforcing its commitment to the Make in India initiative through domestic manufacturing and indigenous minting.

ACCREDITED, VERIFIED, AND TRUSTED:

Viindhya Group's compliance framework rests on independently issued certifications and institutional memberships. Ethical sourcing and responsible refining are embedded across all operations.

The Group's assay laboratory holds NABL accreditation (2024), ensuring every batch of refined gold is independently verified for purity. Its 24K 999 gold bars are sourced through a collaboration with MMTC-PAMP India Pvt. Ltd., reinforcing its commitment to RBI-regulated, ethically sourced bullion. Viindhya Bullion Pvt. Ltd. holds IBA Platinum Membership (2024),



IBJA Precious Metals Refineries Forum membership (2025), and Government of India Copyright Certificates (2025).

THE NEXT GOLD STANDARD:

The Viindhya Group enters its next phase with a defined agenda: international bullion exports, digital gold platform expansion, advanced refining automation, and its first Pan-Indian cinematic release—each a natural extension of capabilities already built. Refining infrastructure is scalable, digital platforms are live, and creative production is actively underway.

As India's gold market expands in value and complexity, Viindhya stands at the intersection of rising institutional demand, informed consumers, and growing global demand for precision-refined Indian gold—backed by the certification, infrastructure, and supply chain capabilities to meet all three.





Thermo Cables Limited



Ramdas V. Gaikwad
Sr. Vice President - Export Marketing

Genesis of Leadership

Thermo Cables Limited is part of the Thermo Group of Companies, which includes Thermopads, Thermo Cables, and Thermosystems. The parent company, Thermopads, was founded in 1979 by two IIT technocrats, laying the foundation for a group that has become synonymous with innovation and excellence. Established in 1990, Thermo Cables has grown into a global leader in specialty cables, offering instrumentation, control, and low-voltage electrical solutions. With over 34 years of expertise and a presence in more than 80 countries, the company combines advanced technologies such as integrated wire drawing, electron beam cross-linking, and NABL-accredited testing with a strong customer-centric approach.

Manufacturing Facilities



Entrepreneurial Excellence

- Mr. N.K.Ghurka – Founder & Mentor, IIT Bombay
- Mrs. Uma Ghurka – Co-Founder & Chairperson, IIT Madras
- Mr. Chetan Ghurka – Managing Director, IIT Bombay & INSEAD
- Mrs. Medha Kabra Ghurka – Executive Director, BITS Pilani & INSEAD

Management Team

- At the forefront of international expansion is Mr. Ramdas V. Gaikwad, Sr. Vice President – Export Marketing. With 24 years of industry experience, including 15 years at Thermo Cables, he has been instrumental in building the export business from scratch in 2011. Today, exports contribute over 70% of revenue, with orders worth INR 1,000 Cr in FY 2025–26. His leadership earned him the Fortuna Global Excellence Award 2025 – Business Development Leader of the Year (Electrical Manufacturing Industry).

Vision & Mission

- To set global benchmarks for excellence by delivering cutting-edge, high-quality solutions that meet the diverse needs of clients while

upholding the highest standards of efficiency and reliability.

- Thermo Cables Limited is committed to channelling its expertise and dedication into setting benchmarks in innovation, excellence, and quality driven by a world-class team and a strong customer-centric approach.

Core Expertise & Industries Served

- The company designs and manufactures cables for critical sectors including Oil & Gas, Railways, Defence, Renewable Energy, Nuclear Power, and Process Industries. Its portfolio spans low-voltage, fire-resistant, marine, wind turbine, solar PV, ESP, and downhole cables, alongside instrumentation, control, and thermocouple extension solutions.

Facilities & Certifications

- Operating from a state-of-the-art facility covering 100,000 m², Thermo Cables is certified to ISO 9001, ISO 14001, and ISO 45001. Approvals from major global oil and gas end-users reinforce its reputation for quality and reliability.

Expansion & Innovation

- The company is expanding internationally with a new manufacturing facility in Kingdom of Saudi Arabia (KSA). Backed by strong R&D and in-house compounding capabilities, Thermo Cables continues to drive technological leadership, embodying the spirit of “*Make in India*” while serving global markets.



Thermo Cables Ltd

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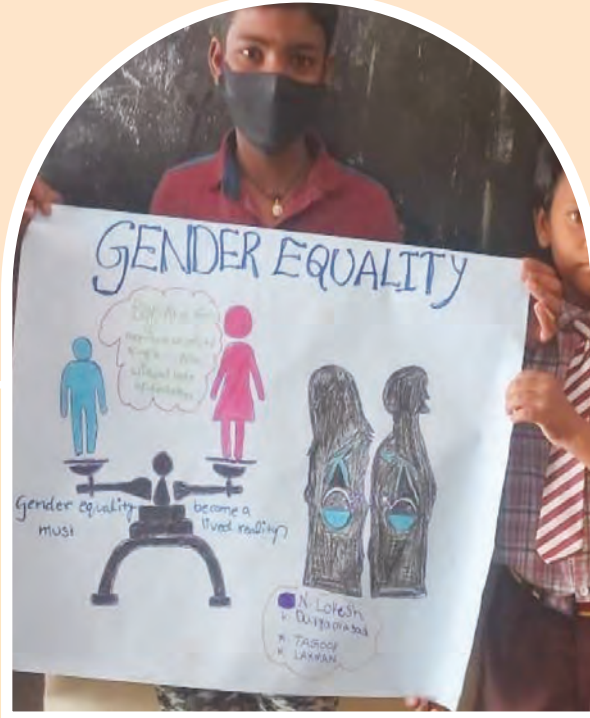
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Corporate Social Responsibility



Empowering Communities, Enriching Futures

Thermo Group's CSR framework, implemented through Sri Ram Charitable Trust (SRCT), focuses on education, women's empowerment, disaster relief, livelihood enhancement, and health, with priority for communities around its manufacturing units and other underserved areas. The policy is aligned with quality education and gender equality and is governed by a Board-approved program and CSR Committee oversight.

SRCT's flagship school, Kaluram Ghurka Vidyadayini Vidyalayam, achieved 100% Class 10 board results in most years since inception. This reflects the Group's sustained commitment to school education.

In government schools, Math Labs, Sports Hubs, AHWAAHAN has improved learning outcomes, physical well-being, and embraced the cause of gender equity. (Join the Ahwaahan consortium, Visit: www.ahwaahan.com). AHWAAHAN alone has reached more than 20,000 adolescents through self-defence training and gender sensitization.



Tailoring and free computer skills programs build vocational capabilities. Summer water centres, flood relief, and the equipment upgrade of PHC Hanwada address health and humanitarian needs.

SRCT implements these programs in close coordination with district administrations, police departments, municipal bodies, NGOs, and local experts. The approach ensures scalability, compliance, and measurable impact.

Thermo Group employees volunteer in monitoring, mentoring, and outreach. Their involvement strengthens the culture of responsible citizenship and community development.

The CSR model is strategic and outcome driven. Regular monitoring and impact assessments guide program design, resource allocation, and engagement with partners. This evidence-based approach maximises social returns and reinforces Thermo's reputation as a responsible corporate citizen.





D VALVE ENGINEERS INDIA PVT LTD

The Flow of Indian Engineering Excellence

Origins of Innovation

D-Valve Engineers India Pvt Ltd, established in 2017 as a subsidiary of the D.V. Group, operates from the Patancheru industrial hub in Hyderabad. Founding Directors Mr Jagannath Daggubati, Mr Daggubati Vijaya Pratap, and Mr Venkateswara Prasad Dagupati integrated their foundry, D V Techno Cast to enable end-to-end valve production. They introduced low-maintenance designs that meet API, ASME, and ISO standards, setting new benchmarks for reliability.



Jagannath Daggubati
Director

Strategic Expansion

Under strong leadership, D-Valve expanded into the oil and gas, pharmaceuticals, power, paper and pulp, mining, chemicals, and cement sectors. The company prioritises on-time delivery, consistent quality, and tailored solutions. ISO 9001:2015 certified, it holds a leading position in India's valve market and exports high-pressure valves worldwide, consolidating the 'Make in India' initiative.

Comprehensive Solutions

D-Valve offers a comprehensive portfolio of industrial valves (ball, butterfly, gate, globe, check, knife gate, and piston), process controls, consultation, analysis, and turnkey projects with automation options. In-house machining, rigorous testing, and customisation underpin every offering.

Innovative Valve Portfolio

With years of expertise in tow, D-Valve crafts low-maintenance valves for demanding applications, adhering to international standards across materials.



- **Floating Ball Valves:** Three-piece models (Class 800# socket/threaded ends) allow replacement of internals without pipeline disruption, which minimises downtime and reduces operational losses during maintenance. The robust design ensures long service life, fewer replacements and lower lifecycle costs. Two-piece valves comply with ASME B16.34, API 6D, ISO



17292 and are fully customisable; fewer components reduce maintenance. Single-piece is economical, maintenance-free, lightweight, and has leak-proof bodies.

- **High-Pressure Ball Valves:** ASME Class 2500# floating designs (NPS up to 4"/DN100) use forged/round bar for rigidity; soft-seated for bubble-tight shut-off or metal-seated for zero-leakage; cryogenic to high-temperature options available.
- **Metal-Seat Ball Valves:** High-performance for high-temperature, abrasive, and slurry flows; specialised coatings ensure durability; precision lapped for repeatable shut-off; two and three-piece options available, including lip-seal designs for hydrocarbons.
- **Trunnion-Mounted Ball Valves:** Sizes NPS



2"–12" (DN50–DN300), up to Class 2500#; soft/hybrid/metal seats; flange/threaded/welded ends for myriad applications in process plants, oil & gas, utility lines, and HVAC.

- **Butterfly Valves:** Wafer/lugged/double-flanged for flow control; actuated manually, pneumatically, and electronically; thick rubber-lining resists acids/solvents in chemical, petroleum,

pharma, food, steel, pulp, water systems, etc.

- **Cast Steel Gate/Globe/Check Valves:** In-house designed and tested per API 600, BS 1873/1868, ASME B16.34, MSS SP-144 standards.
- **Forged Steel Gate/Globe/Check Valves:** Compact per API 602, ISO 15761, ASME B 16.34 compliant with high-pressure, material of construction and design.
- **Piston Valves:** Seatless/glandless designs ranging from NPS ½" to NPS 12", Class 150#, 300# and 800#; compatible for multiple materials with flange, screw, socket and butt weld end connections.
- **Knife Gate Valves:** Designed with a bevel edge gate for cutting through different media such as pulp, sludge, slurry, biomass/powder, etc. Valves



compatible to high-pressure are also available.

- **Strainers:** Functionally they are precision baskets that protect equipment from debris in the flowing applications or services. Their flawless standards also help increase the overall service life of the pumps, valves and other flow control equipment.

- **Flush Bottom Ball Valves:** BS 5351-compliant for tank drainage/corrosive processes. Meets stringent operational requirements, ensuring quality and reliability.

Industries Served & Certifications

D-Valve serves Chemical/Process (chemicals/pharmaceuticals/petrochem), Energy/Power (oil/gas/power plants), Heavy Manufacturing (steel/cement), Food/Agro (paper/pulp/sugar), Water/Environment (treatment/sewage), and Textiles.

ISO 9001:2015 covers the design/manufacture/service of valves. Fire Safety and Fugitive Emission Certificates ensure compliance with low emissions.

Commitment to Reliability

D-Valve's methodical quality control—leveraging skilled teams, advanced tools, and documented processes—ensures compliance with global standards, fostering customer confidence and sustained growth.

State-of-the-Art Facility

The 70,000 sq ft plant features CNC/VMC machining, cutting, grinding, lapping, upgraded QC, hydrostatic/pneumatic testing, and API fire-safe bays—enabling precision from concept to delivery.

Office & Works

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Journey to Industry Eminence

Mr. S. Pulla Reddy, a B.Tech graduate in Computer Science from Nagarjuna University (1989), began his career in software distribution in New Delhi. In 1995, he founded SP Software Pvt. Ltd. as a solo consultancy and grew it into a 600-professional firm with annual revenues exceeding ₹100 crores. Early initiatives included CD/DVD manufacturing for IT and entertainment sectors, which achieved strong market success. Today, SP Software delivers solutions in interactive multimedia, mobile applications, data analytics, telecom testing, gaming, client-server development, and workforce management.

In 2014, he expanded the SP Group into IT hardware by establishing Embedded IT Solutions (India) Pvt. Ltd., an Electronic Manufacturing Services firm in Hyderabad's Fab City. This venture leverages US semiconductor expertise to create integrated technology ecosystems.

He has received the Bharat Nirman Excellence Award, Rashtriya Rattan Award, and Most Impactful Tech Leader Award for socio-economic contributions and job creation. As Founder of SP Foundation, he supports meritorious students to promote education and community development.

S. Pulla Reddy

Chairman & Managing Director, SP Group



Group Affiliations – Mr. S. Pulla Reddy

SP Software Pvt. Ltd.
Chairman & Managing Director

**Embedded IT Solutions
(India) Pvt. Ltd.:** Managing Director

AJ Power Electronics:
Proprietor

Sanvira Industries Ltd.
Independent Director

SP Software LLC, USA
President & CEO

JP Informatics Pvt. Ltd.
Joint Managing Director

SP Foundation:
Founder

Driving Digital Transformation

SP Software Pvt. Ltd. provides IT services, while Embedded IT Solutions (India) Pvt. Ltd. (EIS) focuses on electronic manufacturing services. Together, they form the SP Group's core, integrating software and hardware to support India's Make in India initiative for technological self-reliance.

A flagship of SP Group, SP Software Pvt. Ltd. excels in enterprise software, IT consulting, technology, and outsourcing. Founded in 1995, this fast-growing Indian IT leader boasts 30+ years of experience, 100+ global clients, 650+ projects, 500+ developers, and operations in 6 countries. Strategic global alliances enable it to handle projects of any scale.

It seeks to exceed customer expectations with quality-driven, value-focused products, services, and relationships—delivering integrated, cost-effective, innovative solutions for maximum satisfaction.



Key Focus Areas:

Software Development, Data Analytics, AI Solutions, Cloud-Based Applications, Manufacturing Automation, Mobile Apps, and Telecom Testing.

Launched in 2014 in Hyderabad's Fab City, Embedded IT Solutions (India) Pvt. Ltd. (EIS) delivers Electronic Manufacturing Services (EMS) with US technical partnerships. Certifications include ISO 9001:2015, IATF 16949:2016 (automotive), ISO/IEC 27001:2013 (ISMS), and RBA.

EIS offers end-to-end capabilities: new product introduction and prototyping with FMEA; high-mix/low-volume PCBA via advanced SMT; box-build assembly, testing, and hardware-software integration for high-reliability assemblies; plus supply chain management, after-sales support, and warranties. It supports prototype-to-production for complex electronics in defence, automotive, and industrial sectors.

Proven Capabilities Across Industries

SP Software designs and deploys scalable digital solutions to modernize technology landscapes. These integrate with existing systems to improve business outcomes. SP Software serves diverse sectors, including:



Banking & Financial Services

Design Thinking to resolve challenges and unlock possibilities.



Transport & Manufacturing

Modernizing systems for scalable automation.



Retail & E-Learning

Agile innovations for enhanced engagement.



Healthcare

Secure platforms for efficient care delivery.



Telecom

End-to-end testing expertise.



Gaming

Immersive solutions for sportsbooks and more.

Growth Targets & Global Reach

SP Group targets ₹250 crores turnover by 2027-28. It exports IT services worldwide through SP Software LLC (USA), serving North America, Europe, and beyond with offshore outsourcing, web development, and custom software to drive revenue. EIS complements this with EMS exports, offering high-reliability electronics, supply chain solutions, and prototype-to-production services for global brands.

Leveraging India's EMS export growth—through talent, cost efficiency, and proximity—SP Group targets Middle East, European, and Southeast Asian markets to strengthen its electronics export position and sustain international expansion.

Get in touch

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Maithri Drugs Private Limited

The Foundations & Strategic Positioning

Maithri Drugs Private Limited is an Indian pharmaceutical enterprise specialising in active pharmaceutical ingredients (APIs). Founded in 2014 by Dr Naga Raju Chakilam and built on an API-centric foundation, it operates as an independent, export-oriented manufacturer. Based in Hyderabad, its USFDA, EDQM, Health Canada, ANVISA-audited facility complies with DCGI, WHO GMP and ISO 9001:2015 standards, supporting over 90 APIs and a growing pipeline, while serving customers across about 40 countries as a global, “Make in India” API supplier.

A Leadership Saga

Dr Naga Raju Chakilam and Maithri Drugs

Dr Naga Raju Chakilam is an organic chemist with a doctoral degree from Osmania University. His career began at Dr Reddy's Laboratories, where he joined as an R&D scientist and rose to Senior Director of R&D over 12 years, helping develop cost-effective commercial-scale processes and introduce several new molecules into regulated and less-regulated markets.

Leveraging this experience, he co-founded Maithri Labs Private Ltd in 2002, which became part of the MSN Group in 2003, where he led Maithri Labs and played a key role in setting up MSN Labs, MSN Pharmachem, MSN Organics and the MSN R&D Centre. Since 2014, under his leadership, Maithri Drugs has grown as an independent, R&D-driven API manufacturer with an expanding global presence and a focused growth strategy.

Core Expertise & Therapeutic Verticals

Maithri Drugs Private Limited specialises in the development, analytical and process validation, and cGMP manufacturing of active pharmaceutical ingredients for global pharmaceutical partners. Its core strengths include route scouting, process research, analytical method development and validation, pilot-scale optimisation and full-scale API production in a facility compliant with international regulatory standards. The company operates across major therapeutic verticals such as CNS agents, antivirals, antibiotics, antiretrovirals, cardiovascular, anti-diabetic, anti-fungal, anti-inflammatory and antihypertensive medicines, enabling it to serve both generic and speciality-focused clients worldwide.



Dr Naga Raju Chakilam
Maithri Drugs



Cutting-Edge Products & Technologies

Maithri Drugs' strength lies in its R&D-driven API portfolio, supported by 85 USDMFs and 26 CEPs from the European Directorate for the Quality of Medicines and Healthcare Products (EDQM). Its product spectrum spans 90 to 148 APIs and is expanding, with a focus on complex molecules and novel solid forms such as Selexipag form-P, which enhances stability and performance. Under the guidance of Dr. Naga Raju Chakilam, Maithri Drugs has successfully developed several complex chemistry APIs and established itself as the first Indian company to file a US DMF for a number of these products. These include: Netarsudil Dimesylate, Ozanimod HCl, Siponimod Fumaric acid, Xanomeline Tartrate, Mitapivat Sulfate,



Ipragliflozin L-Proline. These achievements reflect Maithri Drugs' strong capabilities in complex process development, intellectual property-driven chemistry, and regulatory compliance for highly specialized APIs.

The company's export-oriented business is built on a USFDA-audited facility in Hyderabad, compliant with international regulatory standards. In financial year 2023–24, Maithri's exports generated around USD 5.7 million in revenue, with key markets including the Netherlands, China, Colombia, the Czech Republic, Egypt and France, reflecting scale and acceptance across regulated and emerging regions.

Awards & Industry Recognition

Maithri Drugs Private Limited has received several industry-recognised awards and regulatory accolades for its performance, innovation and quality. The company ranked among the top 100 at the India SME 100 Awards for overall organisational performance. Top Exporter of The Year Award 2026- Manufacturing Sector category under MSME. MSME Star Stories 2024 in recognition of exceptional contribution and success in the field of Innovation Excellence.

Maithri also won the Excellence in R&D Award at the FTCCI Excellence Awards 2022 for its work on Selexipag polymorphs, demonstrating advanced API-form development. At CPhI India 2021, it was runner-up in the "Excellence in R&D – New Product Development" category of the India Pharma Awards. The company further received the Pharmaceutical Business of the Year National Award at the 10th Annual Small Business Congress & Awards, affirming its standing as a leading Indian pharmaceutical SME.

Strategic Outlook and Future Direction

Maithri Drugs Private Limited is focused on growing its capacity, expanding its product range and building a stronger presence in global markets. The company plans to double manufacturing capacity at its Hyderabad facility with new API

blocks for high-potency and oncology related products, targeting more than 150 APIs by 2027.

The company aims to broaden its product portfolio by introducing approximately 15 new products annually, including new chemical entities (NCEs) and commercial products across multiple therapeutic categories, while steadily increasing its annual USDMF and CEP filings. Through an enhanced presence in the U.S. and European markets, expansion of its CDMO services, and continued investment in green chemistry-driven R&D, Maithri seeks to emerge as a globally recognized "Make in India" API manufacturer, combining scientific innovation with world-class manufacturing scale.



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Manufacturing Unit: Sy.No.205,222 to 226, Bonthapally(V),Gummadidala(M) Sangareddy(D),Telangana, India - 502313.Phone : + 91-8455-694100.

Technology Center: Sy.No. 810/Part, 820/Part, 821/Part, Gummadidala(V)&(M), Narsapur Road, Sangareddy(D), Telangana, India - 502313.



Soroosh Fanaian
CEO

Transforming Lives Through Sustainable Water Solutions

For over four decades, Ind-Tech Services has stood at the forefront of innovation in the water solutions industry, driven by a singular mission — ensuring access to clean and safe drinking water for communities across the globe. Established in 1983, the company has evolved into a respected manufacturer and exporter of high-quality hand pumps, delivering reliable water access solutions to regions where they are needed most.

The journey of Ind-Tech Services is rooted in vision, resilience, and purpose. Founded by Mr. K.M. Mumawer Khan, a distinguished design engineer, alongside Mr. Soroosh Fanaian, a mechanical engineer from Andhra University, the company was built on a foundation of technical excellence and social responsibility. Originally from Iran, Mr. Fanaian arrived in India in 1974 at the age of 19 to pursue higher education and later embraced India as his home, dedicating his expertise toward creating impactful water solutions for underserved communities.

What began as a modest engineering venture has grown into a trusted global enterprise known for





innovation, durability, and customer-focused service. Today, Ind-Tech Services manufactures a comprehensive range of hand pumps, including Mark II Deep Well Hand Pumps, Afridev Hand Pumps and Extra deep well Hand pumps, engineered to perform efficiently even in the most demanding environmental conditions.

Engineering Water Access for a Better Tomorrow

At a time when millions around the world continue to face challenges in accessing safe drinking water, Ind-Tech Services remains deeply committed to developing affordable, hygienic, and sustainable solutions. The company's products are designed not only to deliver water but also to improve health, empower communities, and support long-term development.

With a strong emphasis on quality standards, research, and technological advancement, Ind-Tech Services has successfully combined modern engineering with a deep understanding of local needs. This approach has enabled the company to provide dependable water infrastructure solutions across rural and urban landscapes alike.

A Legacy Built on Trust and Innovation

Over the years, Ind-Tech Services has earned the

confidence of customers, institutions, and development organizations through its unwavering dedication to reliability and performance. Backed by a skilled team of professionals and decades of industry expertise, the company continues to expand its global footprint while maintaining its commitment to excellence.

The organization's philosophy extends beyond manufacturing it is centered on creating meaningful social impact. Every product reflects the company's belief that access to clean water is a fundamental human right and a critical driver of healthier, stronger, and more self-reliant communities.

Mission

Ind-Tech Services is committed to delivering cost-effective and sustainable water solutions that improve quality of life and promote public health. Through continuous innovation, advanced engineering, and customer-centric practices, the company strives to make safe drinking water accessible to communities worldwide.

Vision

To become a globally recognized leader in water solutions by setting new benchmarks in quality, innovation, and sustainability.



Ind-Tech Services envisions a future where every individual, regardless of geography or socio-economic background, has reliable access to clean and safe drinking water. Through ongoing research, strategic partnerships, and a steadfast commitment to its core values, the company aims to empower communities, transform lives, and contribute toward a more sustainable world.

IND-SERVICES

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Venkat Sunkavalli
Director



Speldigs Private Limited



CRAFTING UNIFORM EXCELLENCE

SPELDIGS PRIVATE LIMITED is a trusted manufacturer and supplier of customized uniforms and apparel, catering to schools, colleges, industries, corporate organizations, and promotional needs.

At SPELDIGS, quality, affordability, and timely delivery are at the core of every product. Leveraging advanced technology and computer embroidery, the company ensures precision in branding and superior craftsmanship. This commitment to excellence translates into exceptional value and long-lasting customer relationships.

With a dedicated workforce of over 80 professionals more than 95% of whom are women SPELDIGS proudly champions women's empowerment. Its team of experienced tailors, creative designers, skilled technicians, and master craftsmen reflects a strong belief that empowering women drives economic growth and meaningful social progress.

As a leading manufacturer and exporter, SPELDIGS offers a diverse range of products, including school uniforms, industrial wear, hospital

uniforms, corporate attire, T-shirts, and jeans. Serving over 50 satisfied clients, the company operates with transparency, adheres to international quality standards, and continuously innovates firmly establishing itself as one of Hyderabad's premier apparel producers.

LEADERSHIP DRIVING TRIUMPH

Mr. Venkat Sunkavalli is a seasoned entrepreneur and dynamic leader with over 20 years of diverse experience spanning Engineering, Apparel, IT, and Pharmaceuticals. He has a strong track record of building and scaling successful ventures, particularly within the MSME sector, with a focused expertise in apparel manufacturing and marketplace development.

He is supported by Mrs. Archana Rao, who brings over two decades of experience across IT and manufacturing. Together, their complementary expertise and strategic vision have been instrumental in shaping the company's growth and operational excellence.

Incorporated in March 2019, SPELDIGS PRIVATE LIMITED has rapidly evolved from a



Hyderabad-based startup into a capable exporter within just six years. The company's key milestones include building a workforce of 80+ employees (both direct and indirect), securing 50+ clients, and establishing transparent, process-driven operations powered by skilled tailors, designers, and technicians.

With 95% of its workforce comprising women, SPELDIGS places empowerment at the heart of its



mission fostering inclusive growth while contributing to economic development. Guided by strong leadership and a commitment to international quality standards, the company continues to expand its footprint in the apparel manufacturing industry

THE POWER OF THREAD

Perfectly suited to Hyderabad's conditions, SPELDIGS exemplifies the sector's low-capital, high-employment model. The company generates substantial livelihoods for its local workforce while contributing to both domestic demand—driven by urban preference for readymade garments over tailors and export markets hungry for quality institutional apparel. With transparent operations serving a diverse client base, SPELDIGS advances the industry's spectacular progress through innovation and efficiency.

CHAMPIONING WOMEN EMPOWERMENT

With a predominantly women-led workforce of tailors, designers, technicians, and skilled professionals, SPELDIGS transforms the global apparel sector's potential for women's economic empowerment into a tangible reality. In an industry where nearly 80% of garment workers are women, SPELDIGS leads by example, providing formal employment, stable incomes, and continuous skill development that drive both economic growth and social progress.

Under the leadership of Mr. Venkat Sunkavalli, and with the strategic support of Mrs. Archana Rao, the company has built an inclusive and empowering workplace culture. Their combined vision ensures that business success goes hand in hand with meaningful social impact, positioning SPELDIGS as a responsible and forward-thinking leader in the apparel industry.

TAILORED APPAREL SOLUTIONS

Hospitality Uniforms

Reception, F&B, kitchens, spas, housekeeping: chef coats, trousers, caps, steward attire, aprons, front-office wear, stewarding garments diverse colors / styles, logo embroidery, any order size.

Bed & Hospital Linens

OT/ ICU/ ICCU/ OPD sterile protection: advanced fabrics bedsheets, pillow covers, duvet covers/ protectors, pillows, bolsters, cushions, bed runners, blankets, cubicle curtains, surgical linens, trolley covers.

Bath Linens

Hotel/hospital comfort: color-fast, trendy, scalable spa/bath/hand/facetowels, bathmats, pool towels, robes.

Banquet Linens

Restaurant / event elevation: soft, lustrous, customizable chair covers, tablecloths, napkins, frills, coasters, cocktail cloths, runners, skirting, placemats, aprons.

School Uniforms

Student identity/unity: expert design, printing,

production premium quality, efficient, valuable.

Industrial Uniforms

Hazard safeguarding: boilersuits, dust coats, shirts, coveralls, jump suits, safety jackets/vests, FR overalls, hi-vis gear—protective, comfortable, cost-effective.

Hospital Uniforms

Infection control: cotton-rich, breathable lab/ nursing coats, patient gowns, scrub suits, surgeon gowns; multi-size, all-day wear.

Promotional T-Shirts

Collar/polo/round-neck: pique/sinker/cotton-poly blends, color-fast, low-shrink, logo-optimized.

PPE Kits

Facemasks: global-standard, cost-effective industrial safety.

From Fabric to Future

SPELDIGS embodies the apparel sector's core promise delivering maximum employment from modest capital investment, fulfilling essential clothing needs while generating export earnings. In an industry where formal jobs and stable income serve as cornerstones of women's economic empowerment, SPELDIGS offers women their first and often transformative opportunity for financial independence and professional growth.

As Hyderabad's premier uniform manufacturer and supplier, SPELDIGS provides comprehensive apparel solutions across industries, seamlessly blending premium fabrics, dependable service, and on-demand delivery of impeccable designs with unmatched efficiency.

Through inclusive practice and constructive engagement, SPELDIGS elevates Hyderabad's standing in this vibrant, foreign-investment-friendly sector demonstrating that formal apparel careers create sustainable pathways from livelihood necessity to professional distinction and pride.

Contact: SPELDIGS PRIVATE LIMITED

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Prakash V
Director

Architect of IoT Evolution & Physical AI Intelligence

ATN Global Networks Private Limited, established in 2007 and headquartered in Hyderabad, Telangana, India, is an IoT and Physical AI pioneer with over 18 years of expertise. The company operates at the convergence of Physical AI, Industrial IoT, Operational Intelligence, Real-Time Data Infrastructure, Enterprise Automation, and Connected Consumer and Industrial Products. Its foundation was shaped by a decade of specialised R&D and embedded product design services for a Korean UHF RFID handheld manufacturer, building strong capabilities in radio-frequency engineering, sensor integration, and rugged device development for global supply chains.

As RFID evolved into broader IoT connectivity, ATN Global recognised early that the future would go beyond isolated asset tracking toward intelligent, connected, data-rich ecosystems. The company expanded into cloud engineering, scalable data processing, and device diagnostics. This marked a strategic shift from service provider to product innovator and laid the foundation for two flagship platforms: TAGGIT and Connect-X.

TAGGIT: Connected Products for Smart Living & Industry

TAGGIT is ATN Global's flagship connected products brand. It embeds active and passive RFID sensors, telemetry, and edge intelligence into people, machines, inventory, and industrial assets. Pre-integrated with Connect-X, TAGGIT transforms traditional products into connected things that provide real-time monitoring, operational telemetry, identity tracking, remote connectivity, AI-driven insights, and enterprise synchronization. This enables real-time location and inventory counts, entry-exit tracking, and flexible deployment for Industry 5.0 enterprises. The TAGGIT ecosystem spans both B2B industrial IoT and B2C smart lifestyle products.

Industrial TAGGIT product line

Designed for demanding environments, the industrial portfolio includes connected corrugated boxes, pallets, crates, isothermal packaging, printers, touch computers, and worker-safety wearables such as helmets, jackets, and harnesses. These products are specifically built for warehouses, logistics, manufacturing, industrial safety, asset visibility, and real-time operational tracking.

Consumer TAGGIT product line

The consumer portfolio extends connected intelligence into everyday use cases through RFID-protected laptop bags, anti-radiation mobile sleeves, smart protective accessories, and connected lifestyle products. These items combine sensor integration, RF engineering, connectivity, safety, and smart functionality to enhance everyday living experiences.

ATN Global envisions TAGGIT as a global connected-products brand in which consumer and industrial products become intelligent, data-generating assets within the emerging Physical AI economy.

Connect-X: Physical AI Intelligence Engine & Operational Infrastructure

Connect-X is ATN Global's AI-native Physical AI platform and Operational Intelligence Infrastructure. It converts IoT data into enterprise intelligence and uses real-time operational data,



Geetha Vani Angara
Co-Founder

AI agents, and autonomous workflows to orchestrate physical enterprise environments. Built on years of RFID and IoT deployments, Connect-X provides a reliable, scalable architecture where data is the source of truth for digital transformation and operational decision-making. Connect-X operates as an Operational Data & Intelligence-as-a-Service (DaaS) layer, letting enterprises integrate humans, robots, machines, sensors, enterprise applications, digital twins, and AI agents into a single operational intelligence ecosystem.

Platform Architecture

Connect-X is organised across four foundational layers to ensure interoperability across the IoT stack:

- **Device layer:** TAGGIT Things provide sensors and endpoint identity.
- **Edge layer:** pre-integrated edge readers and gateways manage local communications.
- **Platform layer:** Connect-X handles cloud ingest, storage, processing, and analysis (on-premises AWS deployment).
- **API layer:** custom APIs enable business visualisation, predictive insights, and AI/ML workflows.

Underpinning these layers is a comprehensive infrastructure fabric that includes a Universal Industrial Connectivity Layer (U-ICL), an Operational Event & Streaming Fabric, an Operational Graph & Context Engine, AI-native Operational Agents, Human-Machine-Agent Synchronisation, and Digital Twin Interoperability.

Unlike traditional IoT or tracking platforms, Connect-X is designed as an Operational Intelligence Infrastructure layer — enabling autonomous operations, operational cognition, AI-driven orchestration, real-time decisioning, and enterprise-wide Physical AI enablement.

Connect-X DaaS: Enterprise IoT Intelligence

Connect-X DaaS delivers real-time IoT data streams using TAGGIT sensor embedded products across a hybrid active-passive

infrastructure, without upfront capital outlay. Within weeks, enterprises gain executive and operations dashboards, digital twins, predictive analytics, AI/ML automation, and integrations with WMS, ERP, LMS, and TMS via SLA-backed OPEX leases or CAPEX deployments.

The service captures live visibility of workers, assets, inventory, zones, and energy usage while removing the burden of managing IoT hardware, gateways, device security, and compliance. Customer teams can focus on analytics, workflows, and outcomes while ATN Global runs the infrastructure.

Connect-X Ecosystem

Connect-X DaaS applies to warehousing, manufacturing, construction, retail, and hospitals. Typical use cases include WMS-linked warehouse visibility, worker and MHE safety alerts, Industry 4.0 monitoring, retail floor and omni channel analytics, and patient-staff-equipment tracking in hospitals.

Strategic Vision & The Next Frontier

ATN Global believes operational data from connected products, infrastructure, and workflows will power future AI economies. By combining TAGGIT connected products, real-time industrial telemetry, operational intelligence, and scalable DaaS infrastructure, ATN Global aims to become the data backbone that underpins intelligent, autonomous enterprises worldwide — the foundational layer on which Physical AI economies are built. As AI adoption accelerates, TAGGIT and Connect-X position the company at the intersection of connected products, enterprise IoT data services, and Industry 5.0 transformation.

Contact:

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MEDICOVER
HOSPITALS



DR. A. SHARATH REDDY

MD · DM · FSCAI · FACC · FAHA

Executive Director, Medcover Hospitals | Senior
Consultant Interventional Cardiologist

- Director: CTO & Complex Coronary Interventions
- Director : TAVR & Structural Heart Diseases
- Director : Cath Lab



For more than twenty years, he has made a career of the cases other cardiologists decline — the closed arteries and failing valves that sit at the far edge of what intervention can achieve.

In interventional cardiology, some arteries are written off as permanently closed, and some valves as beyond repair without open-heart surgery. Dr. A. Sharath Reddy has built his reputation on the cases that begin where others stop. For over two decades he has specialised in chronic total occlusions and complex, high-risk coronary interventions — restoring flow through arteries long given up as untreatable — and in structural heart procedures that replace or repair failing valves without a single surgical incision. Behind that reputation is a body of work measured in thousands: more than 8,000 coronary angiographies, over 5,000 angioplasties, upwards of 500 chronic total occlusion procedures and more than 1,000 structural heart interventions. Each number stands for a patient returned to an ordinary life — climbing stairs again, walking without breathlessness, resuming the small routines that illness had quietly taken away. His influence extends well beyond his own cath lab. As a proctor for complex coronary and imaging-guided interventions, he has

been invited to guide procedures at leading institutions across the country — from KIMS in Kerala and the Command Hospital (Air Force) in Bangalore to the Army Hospital (R&R) in Delhi, and centres in Guwahati, Raipur, Jaipur, Vijayawada and Visakhapatnam. His book, *Decoding CTO: Case-Based Discussions*, distils years of that experience into a working reference for cardiologists at every stage, from trainees to seasoned operators.

That authority rests on a rigorous academic foundation. Trained in internal medicine and cardiology at Osmania Medical College, Hyderabad, he is a Fellow of the American College of Cardiology, the American Heart Association, the Society for Cardiovascular Angiography and Interventions, and the European Society of Cardiology. Early distinction came in the form of two gold medals — one from the Governor of Andhra Pradesh for the best outgoing postgraduate in cardiology, another from the Cardiological Society of India for pioneering work on the device closure of complex atrial septal defects.

At Medicover Hospitals, Dr. Sharath Reddy serves as Executive Director while continuing to lead its Cath Lab and its programmes in chronic total occlusion

(CTO) interventions, complex high-risk (CHIP) coronary interventions, structural heart disease and transcatheter valve therapy. In a specialty defined by precision under pressure, he is known equally for a quieter skill — explaining a complex diagnosis in plain, unhurried language, so that patients and their families approach treatment informed and reassured rather than overwhelmed. It is that pairing of technical daring and human steadiness that has made him one of the region's most trusted names in cardiac care.



AT A GLANCE	
Experience	20+ years in interventional cardiology
Coronary angiographies	8,000+
Coronary angioplasties	5,000+
CTO procedures	500+
Structural heart procedures	1,000+
Peer-reviewed publications	17
Workshops as speaker / proctor	500+
Author	Decoding CTO: Case-Based Discussions

*Six Generations.
One Biscuit.
A City's Memory.*



We Bake Quality No.1



Global Footprints - Export Champions of Telugu States



across the Gulf, the United Kingdom, and the United States. The range includes both heritage Hyderabad items and contemporary products for newer tastes. Both are made to the same standard that the bakery has held since 1948.

The Originals: Beyond Imitation

The **Osmania biscuit** — sweet, salted, crumbly — is Subhan Bakery's defining creation and inseparable from Hyderabad's cultural identity. Preceded by the **Khara** and **Chand biscuits**, each with its own loyal following, it remains the original; none has displaced it. Alongside it stands the **Dum ke Roat** — a seasonal delicacy of pure ghee and dry fruits — held to a standard that places Subhan Bakery in a category of its own.

Exports of Osmania biscuits and bakery goods now reach the Gulf, the UK, and the USA — a direct contribution to India's cultural food exports and an embodiment of the Make in India spirit: craft born in India, produced in India, carried to the world.

Acknowledged by the Market

Subhan Bakery is recognised as India's foremost producer of Osmania biscuits — a distinction earned not through certification alone but through decades of consistent quality and a market that has repeatedly chosen the original over its imitators. Its products are stocked by established supermarket chains and e-commerce platforms, a mark of industry-level acceptance.

The Standard Holds

The next generation of the family is quietly preparing to inherit this responsibility. The faces behind the counter will change; the standard will not. Customers will continue to arrive for the flavours they remember from childhood. Visitors will carry boxes of biscuits home alongside photographs of Hyderabad's monuments.

In a city where history settles into every lane and every cup of tea, Subhan Bakery has become something rare: a living landmark. Its future will be shaped by the same qualities that built it — authenticity and a refusal to let the pursuit of scale override the demands of craft.

SUBHAN BAKERY

11-6-467, Nampally, Hyderabad-500001

www.subhanbakery.in · [@subhanbakeryofficial_](https://www.instagram.com/subhanbakeryofficial_)

Baked into the City

Hyderabad is a city of layered identities — its Biryani, its monuments, its old dialects. Within everyday life, there is a quieter tradition: afternoon tea and a freshly baked Osmania biscuit. It belongs not to royalty or restaurants, but to homes, bakeries, and conversations stretching late into the evening.

At the centre of this tradition is **Subhan Bakery** — a name spoken by six generations of Hyderabadis with the ease of a familiar word. For many, a visit here is not an errand. It is a memory, a ritual, an inheritance passed without ceremony from those who came before.

Craft Passed Hand to Hand

Mr Syed Irfan is the sixth-generation custodian of Subhan Bakery. His ancestors baked in Secunderabad before supermarkets reshaped the food trade. They shaped dough by hand and fed neighbourhoods from wood-fired ovens. Irfan holds to the same philosophy today: quality before scale, authenticity before shortcuts. The business remains family-run, without franchises. "We wouldn't want to compromise on quality and taste," he says — a statement as enduring as the biscuits themselves.

Seven Decades. One Standard.

In 1948, Syed Khader Sahib opened a small bakery in Red Hills, Hyderabad. By 1950, it had moved to Nampally, and in 1951, it took the name of his son, Syed Subhan Sahib. The early years were simple: bread and rusk from wood-fired ovens, wrapped in plain paper — only the aroma drifting through the lanes and the trust of returning customers.

Across generations, the bakery adapted without surrendering its identity. Modern production systems replaced wood-fired ovens. Packaging evolved to food-grade boxes stocked on supermarket shelves. New products — doughnuts, cinnamon rolls — were added to the menu. Branches opened across Hyderabad, and in 2023, a bakery launched in Riyadh, carrying the flavours of home to Gulf expatriates. Through every change, the original character held firm.

From Ovens to Shelf

Subhan Bakery produces the full range of traditional Hyderabad baked goods — biscuits, rusks, breads, and seasonal specialities. A centralised facility supplies all branches, ensuring consistent quality. Products reach households, supermarket chains, and diaspora communities through retail, wholesale, and export channels



Dr. ROSHAN ABBAS
 State Gen. Secretary,
 JD(S), Karnataka

Where a Craft Becomes a Calling

Rasikh Gems & Jewellers was founded in Bengaluru fifty years ago, in 1974 by Mr M. Mahadi Hussain, a craftsman who believed exceptional gemstones, priced fairly, could reach every household that needed them. In 1990, the enterprise entered a new chapter when his sons, Dr Roshan Abbas and Dr M. M. Raza, took the enterprise forward, merging decades of inherited craft with modern Astro-Gemological practice.

Today, Rasikh operates branches across Bengaluru, Hyderabad, Visakhapatnam, Vijayawada, New Delhi, Mumbai, Srinagar, and Dubai, supplying precious and semi-precious stones, planetary and astrological gemstones, birthstones, lucky stones, and beads. Each stone is manually examined in natural sunlight and laboratory light before leaving the facility. The founding mission endures: certified, untreated, astrologically aligned gemstones at wholesale prices.

The People Behind the Stone

Dr Roshan Abbas · Co-Founder & Director, Bengaluru

Dr Roshan Abbas was schooled in Astro-Gemology within a family that practised the discipline for forty-five years. He formalised that inheritance at the Indian Council of Astrological Sciences, completing his degree at MEI Polytechnic, Rajaji Nagar, Bengaluru in 1994, earning the distinctions of Jyothis Praveena, Jyothis Visharad, and Planetary Gem Adviser. His consultancy spans education, profession, marriage, foreign settlement, and health. In November 2014, the American-based Academy of Universal Global Peace conferred upon him an honorary doctorate in Bengaluru.



Dr. MM RAZA
 Gemologist &
 Gemstones Consultant

Dr M. M. Raza · Co-Founder & Director, Hyderabad

Dr M. M. Raza descends from one of Karnataka's most established gemstone trading families. Grounded first by his father and later certified by the School of Jyodhisham, Bangalore, he has led the Hyderabad branch since 2010. His television programme 'Power of Gemstones', broadcast across multiple state-level satellite channels, draws daily consultancy requests from NRI communities worldwide. In 2014, he received his honorary doctorate from the American-based Academy of Universal Global Peace at a ceremony in Bengaluru.

Where Practice Meets Proof

Rasikh operates across four service verticals, each reinforcing the others through shared sourcing standards, certified gemologists, and a strict no-treated-stone policy. **Astro-Gemology** matches gemstones to individual Vedic birth charts through planetary, zodiacal, and house-based selection. **Gem Therapy** draws from Jyotish and medical astrology, prescribing stones for subtle-body imbalances as a complement to Ayurvedic practice. **Gemstone Consultancy** provides end-to-end advisory: assessment, selection, ethical sourcing, and ongoing follow-up. **Lab Certification** partners with Gem Research Swiss Lab (GRS), GIA, International Gemological Institute (IGI), Gübelin,

International Diamond Labs, AGL, AGA, GRA, Indian Institute of Gems & Jewellery (IIGJ), and GemLab, ensuring every stone carries traceable, third-party authentication.

Nine Stones, One Standard

The Rasikh collection spans the full spectrum of planetary gemology: Sun Ruby, Moon Pearl, Jupiter Yellow Sapphire, Saturn Blue Sapphire, Mercury Emerald, Mars Red Coral, Venus Diamond, Rahu Hessonite, and Ketu Cat's Eye, each hand-selected for colour integrity and planetary resonance. Certification through globally recognised laboratories covers natural diamonds, coloured gemstones, and cultured pearls.

This infrastructure has established Rasikh as a

trusted exporter to NRI communities across the Gulf and beyond. Every stone is cut, finished, and polished in-house by hereditary artisans, retaining design, processing, and certification domestically, contributing skilled employment and a globally competitive standard of Indian craftsmanship to the Make in India initiative.

Distinction, By Every Measure

Between 2014 and 2015, Dr. M. M. Raza received twelve national and international awards recognising his contribution to Astro-Gemology and public education: the National Integration Award (Surya Chandra International, 2014), Eminent Astro-Gemologist of India (Suman Art Theatre International, 2014), Gandhi National Peace Award, Siva Nandi Award, Extraordinary Mega Gemologist Award, Marvelous World Records (2015), Ratna Sastra Sarvagna Award, and the Navaratna Award, among others. Both founders hold honorary doctorates conferred by the Academy of Universal Global Peace (USA), presented in Bengaluru on 1 November 2014.

Casting the Future, in Stone

Rasikh Gems & Jewellers enters its next half-century where Vedic scholarship, gemological science, and ethical sourcing converge. Three generations of craft, seven branches, and a Dubai-anchored export presence carry Indian Astro-Gemology into markets where its reputation precedes it. The work ahead demands depth as much as reach: sharper education, greater traceability, closer alignment with a world turning toward stone therapy. A legacy moving forward with purpose.

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ATA-E-SAKINA (S.A)

www.rasikhgems.com

RASIKH GEMS & JEWELLERS
ISO 9001:2008 certified



Pista House®

A Legacy of 25 Years

• India • USA • UAE • Oman • Kuwait

Pista House

The first and last name in
the culinary world

For over twenty-five years, Pista House has honoured the essence of tradition, infusing each dish with passion and authentic flavours. What began as a humble endeavour has evolved into a culinary institution, renowned for its commitment to preserving the essence of Hyderabad cuisine. At Pista House, food is not just served, it is a curated unforgettable experience that lingers in the memory long after the last bite.

The secret of Pista House lies in the meticulous craftsmanship that goes into every dish, from its world-famous Haleem to the iconic Biryani that melts in the mouth. Each recipe is a testament to generations of culinary expertise, passed down through the founding family with care and reverence.

The journey so far

- In 1997 the first ever Pista House opens its doors.
- Pista House received the prestigious GI tag for its Haleem in 2000.
- In 2010 the legendary Haleem got added on the esteemed Pista store.
- Expanding beyond borders, Pista House reached the USA with the first international outlet in 2019.
- In 2019 Pista House opened its 25th outlet.
- 2024: The expansion continues with the opening of the first of the stores in Oman, Dubai & Kuwait.

Pista House fosters a culture of passion, creativity, and teamwork. The team members are valued as integral contributors to the success, and prioritise their growth, development, and well-being. Open communication is encouraged, collaboration happens, and continuous improvement empowers



Mohd Mohddis Ali

CEO

Following in his father's footsteps, Mohd Mohddis role as an industrialist has been integral to the extraordinary development of Pista House. With an education in business studies, his well-rounded approach is a testament to the success of the family run business.



Mohd Abdul Majeed

Founder

An enterprising businessman with vision, foresight and drive allied with excellent knowledge on food and customer's tastes, Abdul Majeed a restaurant industry veteran holds more than 24 years of food service industry experience and has very closely observed the needs of customers. This inspired him to start his own entrepreneurial venture, Pista House which is now located at multiple locations in India and abroad.



Mohd Abdul Mohsi DIRECTOR

Mr. Mohsi has a singular vision of serving delicious food and bring the utmost comfort, satisfaction, quality and price for the customers. He always dreamt of a concept that would elevate the perception of Indian cuisine to be on par with French, Mexican, Italian among others.



employees to take ownership of their roles and make meaningful contributions to the organisation.

With a focus on excellence and customer satisfaction, we strive to create a positive and inclusive work environment where every individual can thrive and flourish.

Our vision at Pista House is to become the premier destination for authentic Hyderabad cuisine globally.

We aspire to operate 500 physical stores in India and expand our presence across the globe, sharing the diverse and delicious culinary traditions of both Hyderabad and the Arabian region.

Awards & Accolades

- Pista House's Haleem excellence was recognized with the CTID Award in 2017.
- Pista House won the title for Best Haleem in 2018.

- Telangana Awards crowned Pista House for serving the Best Haleem in 2018
- The delicious Pista House Biryani earned the prestigious Epicurus Award in 2021
- In 2023, Hybiz TV Food Awards recognized Pista House for its mouth-watering Biryani.
- In 2023, Pista House Haleem and Tea both triumphed the Times Food & Nightlife Awards.

Today, Pista House Haleem travels to discerning palates in the UAE, US, Canada, Europe, South Africa, and Singapore. As Pista House progresses, it remains focused on upholding the highest standards of quality and innovation.

Designer Rocks Private Limited



Quarrying a Legacy

Designer Rocks Pvt. Ltd. ranks among India's leading natural stone exporters, built on a legacy of innovative quarrying, professional work ethics and a global presence. The company's foundation lies in their Srikakulam blue granite quarry established in 1994 and paved their way to be globally recognized as premium exporter of granite blocks and a strong domain expert in the mining industry. Their success in Indian granite mining fuelled their search for rare and undiscovered minerals in Africa since the early 2000's establishing a new vertical of business expansion for them. As of 2026, the

company manages a mining portfolio of three granite quarries in India and over six marble quarries in Africa. Their granite exports from Andhra Pradesh and Telangana serve markets in over 40 countries in Europe and China, employ more than 150 staff and they are recognized as the highest producing mines in their geographies, affirming their position in India's granite industry.

Experience Chiselling Enterprise

Designer Rocks is a family-founded enterprise conceived and built by two brothers whose entrepreneurial vision has guided the company's trajectory over three decades. Mr Sambesh Rao, Founder and Managing Director, initiated the company's journey by developing its first quarry in Srikakulam in 1994, led the establishment of Designer Rocks Pvt. Ltd. in 1998, and steered the organisation into its early export phase. Under his leadership, the company expanded quarry ownership, built export infrastructure and positioned itself as a recognised exporter of Indian granite.

Director Mr Shiva Prakash has played a key role in scaling operations, strengthening quarry relationships, ethical discipline and building reliable customer relationships. Together, the leadership combines more than 50 years of hands-on experience in quarrying, processing and international trade, anchoring the company's strategy in technical expertise, export-oriented execution and long-term commitment to customer trust and project continuity.

Ownership in the Stone Value Chain

The company's core strength lies in integrated control over the global stone value chain - quarry ownership, own quarry operations, strict quality control and direct export relationships. Strategic partnerships with select international customers ensure consistent global supply, while engineering-driven mining practices and trusted customer relations provide the foundation for their future.

Introducing New Stones, Global Export Markets

Designer Rocks has built its portfolio of distinct product identity; central to its range are signature granite colours of Vizag Blue granite in Srikakulam, and Indian Aurora granite in Nizamabad. These granite colours are exclusively famed for use in monumental stones. Designer Rocks was the first to brand the industry name "Indian Aurora" as a high-quality Indian export alternative to Finland's "Aurora" granite already well known in the market. Its African subsidiary – Sammakka Stones, was the very first large-scale white marble exporter from Ethiopia in 2012. Similarly, Designer Rocks Zambia was the first exporter of premium "Angelo White" marble from Zambia in 2016.

Sambesh Rao
Managing Director



Vizag Blue



Indian Aurora



Angelo Fiore



Designer Brown



Shiva Prakash
Director



Siddhartha .S
Director

Built Through Resilience

Since 1998, Designer Rocks' journey has been shaped not only by success, but also by resilience. Over the years, the company has navigated multiple industry cycles, changing global demand, rising competition, and the emergence of new materials and products in the international stone market.

Behind its export growth lies years of exploration and perseverance including operating and closing over 40 quarries whose materials ultimately did not find sustained international demand or commercial export success. These experiences helped build the market understanding, adaptability, and long-term vision that continue to drive the company forward today.

The Next Phase of Growth

Looking ahead, Designer Rocks is focused on the next generation of mineral exploration across India and Africa identifying unique natural materials with strong export potential and long-term global demand. The company's vision aligns closely with the "Make in India" philosophy: discovering new minerals within India for international markets, while also identifying promising raw materials abroad that can be brought to India for high-value processing, finishing, and manufacturing. By combining global resource exploration with India's growing processing and manufacturing capabilities, Designer Rocks aims to create greater value addition, employment, and export opportunities for the country.

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Best Engineering Technologies



Engineer to Industry Leader *Mummadi Sesha Sai,* *Managing Director*

Mr. Mummadi Sesha Sai, Managing Director, holds a B.E. in Mechanical Engineering from Manipal Institute of Technology (1981). Eleven years at AP Heavy Machinery and Engineering Pvt. Ltd (APHMEL), Vijayawada, shaped his technical grounding and entrepreneurial resolve.

In 1992, he founded Best Engineering Technologies, transitioning from FMCG distribution into process plant manufacturing. Today, BET spans food processing, herbal extraction, essential oils, and extrusion technologies, with installations across India and in over 60 countries.

Under his leadership, BET has grown from a single-technology startup into a multi-vertical, export-oriented enterprise — built on one principle: identify the client's challenge, engineer a solution, and own it through commissioning and beyond.

Engineering with Purpose

Founded in Hyderabad in 2005, Best Engineering Technologies (BET) began as an essential-oil distillation specialist. By 2015, it added aloe vera, amla, cashew and biodiesel processing; by 2025 it had developed 300+ process technologies across food processing, herbal extraction, extrusion, industrial drying and supercritical CO₂ extraction.

Over 20 years BET has delivered 2,000+ turnkey projects, 500 distillation plants, 50 aloe vera plants, 50 amla plants, 30 solvent-extraction and 1,000 food-processing installations, across every Indian state and over 60 countries. Backed by advanced machinery design, a resident bench of senior technocrats and rigorous project execution, BET is a defining name in food processing and solvent extraction engineering.



Deep Expertise, Flawless Delivery

BET operates four verticals: Solvent extraction (Herbal & Oleoresin), Essential oil distillation, Extrusion technology and Food processing. Each backed by proprietary process design and proven installations. Structural strengths include operator-friendly plant design, ISO- certified quality control, and an experienced turnkey team handling engineering to commissioning. Client-centric policies ensure timely delivery and responsive after-sales support. BET's 300+ refined process technologies, developed over two decades, combine engineering capability, manufacturing rigour, and sustained service to lead the global process-plant market.

Technologies Commissioned Worldwide

Herbal & Solvent Extraction Plants

BET's extraction systems match each compound's solubility aqueous, solvent or mixed optimising yield, cycle time, and cost. cGMP turnkey plants cover herbal, curcumin, spice oleoresin, floral, bixin, natural colour and gum extraction. Over 30 global projects include 5 TPD curcumin plants in Maharashtra and Telangana, and 8 TPD Herbal Extraction plant in Hyderabad with installations in India, Iran, Sri Lanka and Africa.

Essential Oil/ Steam Distillation Plants

Since the company's founding, steam distillation has been BET's original domain. Plants are specified by raw material herbs, grasses, leaves, bark, wood, roots, and flowers and supplied in stainless steel or mild steel configurations. Technology and design are oriented toward maximum oil recovery. More than 500 projects have been commissioned worldwide.

Extrusion Technologies

BET's extrusion lines combine mixing, cooking, kneading, shearing, and forming into single process line for fortified rice kernels (FRK), puffed snacks, pasta, cereals, textured soy and fish feed. BET introduced India's first FRK plant and supplied over 165 plants in India.

Drying Technologies

BET's drying solutions address food preservation, pharmaceutical processing, and industrial material treatment. The portfolio includes microwave, continuous, spray, rotary, vacuum tray, heat pump, solar, and electrical hot-air dryers, each selected and configured to the client's product, throughput, and quality requirements.

Industrial Microwave Dryers

Microwave technology heats material uniformly



BEST ENGINEERING TECHNOLOGIES

ENGINEERING EXCELLENCE • INNOVATION • QUALITY

OUR SUCCESSFULLY EXECUTED

SOLVENT EXTRACTION PLANT

BUILT TO INTERNATIONAL STANDARDS

- WORLD-CLASS INFRASTRUCTURE
- ADVANCED ENGINEERING
- PREMIUM QUALITY EQUIPMENT
- HIGH PERFORMANCE & EFFICIENCY
- SAFETY | RELIABILITY SUSTAINABILITY



ADVANCED ENGINEERING SOLUTIONS FOR SOLVENT EXTRACTION PLANTS

GLOBAL STANDARDS

INNOVATIVE SOLUTIONS

PRECISION ENGINEERING

COMMITMENT TO EXCELLENCE

SUSTAINABLE FUTURE

DELIVERING QUALITY, INNOVATION & EXCELLENCE THROUGH ENGINEERING

from within, eliminating surface-burn and uneven drying. BET supplies industrial heating, roasting, and sterilisation machines across spices, nutraceuticals, herbal medicines, ceramics, and speciality chemicals.

Food Processing Technologies

One of BET's main vertical is food processing especially for fruits and vegetables. Specialised in this line are like dehydration, spice powders, juice, jams, sauces, ketchup, tamarind, turmeric and chilli processing lines. Executed over 1000 projects during last two decades.

The Quest For Quality

Quality at BET is a process. A dedicated team

inspects each product through dimensioning, capacity verification, assembly, and finishing before dispatch. Controls cover dimensional accuracy, rugged design, abrasion and corrosion resistance, temperature consistency, and impact testing.

All plants are manufactured to ISO and cGMP standards, governing both domestic supply and exports across over 60 countries.

For What Comes Next

Twenty years of delivery have created deep process knowledge, a global installation footprint and a returning client base. With rising demand for food processing, natural extracts, nutraceuticals,

essential oils and extrusion technology, and India's sustained manufacturing, BET's capabilities in R&D, supercritical and microwave technologies, and export engineering position it at that intersection.

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VIJAYALAKSHMI
DEER ORID DAL



A Founder's Vision & Legacy

The Chairman, Mr G. Siva Prasad Rao's roots run deep in agriculture. Three generations of his family have farmed the same soil that now supplies the mill. His decision to build a processing unit was born of necessity. Local urad growers had crop to sell but no consistent market. That founding instinct — solve the farmer's problem first — still guides the company today.

Managing Director, Mr Sampath Kumar has carried this vision forward. He steers the balance between tradition and modern processing, drives the export unit's growth, and sets the roadmap toward 240 tonnes/day capacity and Middle East market entry by 2027.

G. Siva Prasad Rao

Chairman, Vijayalakshmi Deer Brand



Farming Roots, Lasting Trust

A farming family's response to local distress became a national pulses enterprise. In 1989, Mr G. Siva Prasad Rao, Chairman founded Vijayalakshmi Dall Mills in Tenali, Guntur district, to give Andhra Pradesh's urad growers a fair, dependable buyer, and launched the Deer Brand the same year.

From a single mill, the company has grown steadily: a 25,000 sq ft flagship in 2001 processing 25 tonnes a day, expansion to 50,000 sq ft facilities by 2005 and 2007, and a dedicated 20,000 sq ft export unit in 2023, alongside a 150,000 sq ft facility under construction with 240 tonnes a day capacity.

Today, Deer Brand serves more than 15,000 customers across the country: Andhra Pradesh, Telangana, Kerala, Karnataka, Odisha, and Delhi NCR — built on a single unbroken commitment— natural unpolished pulses processed without compromise.

Nutrition First, Always.

Deer Brand puts nutrition first. Unlike competitors who polish dals for appearance, Deer Brand has always processed unpolished pulses to preserve nutritional value, especially in urad dal. Part of production still uses traditional sun-drying, which extends shelf life to 12–18 months versus 5–7 months for fully mechanical drying. Although slower and costlier, this method is kept deliberately for quality. The company combines these inherited techniques with modern processing across four units and within its idli–dosa–vada supply chain, with urad dal as the flagship product.

From Indian Soil to Global Tables

Deer Brand's portfolio covers three categories:

- **Dals:** urad, toor, chana, moong, fry chana.
- **Whole pulses and lentils:** kabuli chana, kala chana, matar, moong chilka, moong sabut, urad chilka, urad dhuli, urad sabut, rajma.
- **Flours:** idli rava.

The 2023 export unit cut international lead times from about 10 days to 4 or 5 days. E-commerce channels (Amazon, Flipkart) reduced delivery from 15–20 days to three or four.

Advanced processing technology from a major Indian client will be implemented this year, with a target of near-zero defects by 2027. These upgrades support domestic scale and Deer Brand's role in India's pulses export growth under the Make in India initiative.

Trusted by Global Standards

Vijayalakshmi Deer Brand is ISO and HACCP certified, meeting food safety and import compliance standards required across international markets.

Reach Grows, Roots Hold

By March 2027, Deer Brand targets a per-day processing capacity of 240 tonnes. The company aims to be among India's top two or three pulse processors. Growth will be supported by new facilities, Middle East export offices, and entry into value-added product categories.

Despite expansion, the company remains tied to its founding principle of strengthening India's urad production and ensuring the farmer-first philosophy of 1989 stays intact.

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Unit 4 : Vijayalakshmi Dall Mill. Plot No:- 268, Autonagar, Tenali , Guntur District. Andhra Pradesh

Toll free number:1800 309 5512

website: deerbrand.in



Venkateswara Rao Doppalapudi
Founder

Thirty Years of Measured Progress

Founded in 1993 by Mr D. V. Rao in Hyderabad, VSP Industries began as a small-scale precision manufacturer. Today it operates a fully equipped facility in Kukatpally and supplies industrial, automotive, defence, electro-mechanical braking, power-transmission, and environmental sectors. Ongoing investment in machining technology, process control, and skilled people has made VSP a trusted Tier-I supplier to India's most demanding clients.

Journey Milestones

- 1993: VSP founded as a small-scale precision unit
- 2000s: Expanded CNC capacity; added defence and automotive verticals
- 2010s: Installed Carl Zeiss CMM, Fanuc and BFW machining centres; implemented SPC
- Today: 30+ years as a multi-sector, export-grade manufacturer serving national strategic clients

The Hand at the Helm

VSP Industries was established by Mr D. V. Rao, Founder and President, who brought prior precision-manufacturing expertise. His mastery of close-tolerance machining and strategic view of industrial evolution shaped the company's founding principle that quality is a disposition practised across the organisation. Under Mr Rao's stewardship, VSP evolved from a start-up into a multi-equipment, multi-vertical manufacturer. His sustained reinvestment in CNC machining centres, a Carl Zeiss CMM and laser cutting infrastructure has sustained the company's leadership in Indian precision manufacturing. The management credo is simple: meet specifications, pursue continuous improvement and let results speak.

Strength Across Every Vertical

VSP machines close-tolerance components from a wide range of materials, including exotic alloys, for both low- and high-volume runs. The facility covers turning, vertical milling, drill-tap operations, broaching, laser cutting, and welding, supported by Statistical Process Control and a Carl Zeiss CMM for in-process verification.

Complex geometries, tight tolerances, and demanding material specifications are handled within a single facility. This reduces



multi-vendor risk and delivers consistency, accountability, and shorter lead times.

Industry Verticals

- Industrial — Precision assemblies and structural components
- Automotive — Close-tolerance parts for OEMs and Tier-I suppliers
- Defence — High-integrity components for strategic applications
- Power Transmission — Gears, shafts, hubs, and drive-train elements

- Electro-Mechanical Braking — Precision brake components and assemblies
- Environmental — Engineered parts for environmental systems

Made in India. Trusted Internationally

VSP manufactures precision components, fixturing, and sub-assemblies to exact specifications. Its fleet — LMW, BFW, Fanuc, Tsugami, and Gedee Weiler — achieves positioning accuracy to ± 2 microns for defence-grade and aerospace-adjacent applications. Clients include Regal Rexnord, BDL, ECIL, Automobile Corporation of Goa, Swan, and Tata Motors, reflecting consistent export-grade quality. By supplying qualified domestic precision parts, VSP directly supports Make in India and reduces import dependence.

Standards That Speak for Themselves

Quality at VSP is embedded throughout the manufacturing process, from raw material checks to final dimensional validation. Statistical Process Control monitors production in real time to catch variation early. A measurement suite — Carl Zeiss Spectrum-II CMM, Mitutoyo instruments, TESA height masters, and air-electronic column gauges — ensures accountability. The President's commitment to continuous improvement is visible in ongoing equipment upgrades, method updates, and operator training. The goal: defect-free products, right the first time.

The Next Thirty Years

VSP Industries enters its fourth decade with the same rigour that defined its first and the capability to act on it. The priorities are clear: broader adoption of emerging manufacturing technologies, expanded capacity for complex multi-axis components and a wider export footprint for Indian precision engineering.

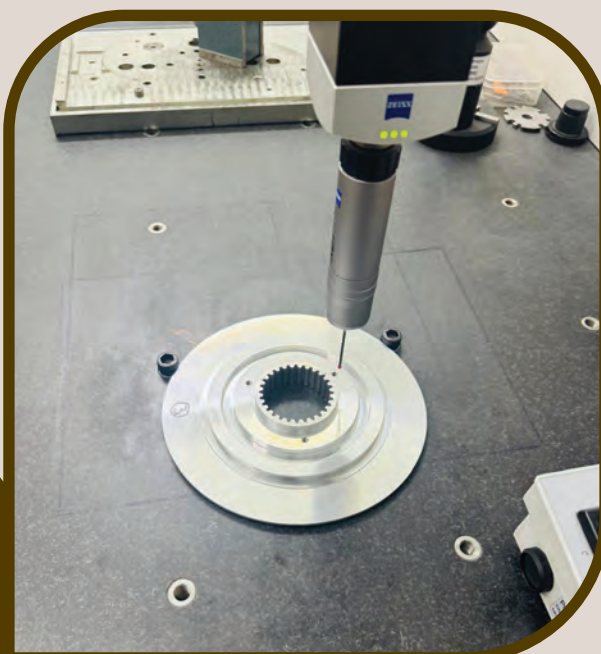
As India's industrial ambitions grow across defence, clean energy, automotive electrification, and advanced infrastructure, demand for precision-qualified components will increase. VSP is positioned to lead that growth as a supplier of consequence, a trusted manufacturing partner, and proof of what disciplined precision engineering can achieve.

Every component leaving VSP carries a longer story: a founder's conviction, a competent workforce's expertise, and a company's conviction to treat quality as non-negotiable. That story is far from finished.

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Leadership Defined by Invention



V. Nanda Srinivas Rao

Founder Chairman

Few industrialists can claim to have invented a technology and built the market around it. V. Nanda Srinivas Rao is one of them. A first-generation entrepreneur with no blueprint, Mr. Rao entered business in 1994 with a retail beverages and ice cream business in Hyderabad. He was distinguished by the clarity of his thinking, an instinct for identifying gaps in traditional industries, and a perseverance to engineer solutions.

His most consequential contribution is the modernisation of India's Goli Soda industry, transforming an entirely manual process into an automated, standardised industrial operation. The technology he developed is patented, globally recognised, and unmatched in the world.

His customer-centric philosophy is that a machine sold without the knowledge to operate it profitably is an incomplete transaction. Scores of entrepreneurs across India and overseas have built their own beverage operations backed by Sodahub's

A Complete Beverage Ecosystem

What began in 1994 as a modest enterprise in Hyderabad has grown into one of India's foremost manufacturers of beverage processing and packaging machinery. Sodahub Industrial Automation does not merely build machines; it lays the foundations on which entire beverage businesses are built.

From carbonated soft drinks and mineral water to flavoured beverages and the iconic Goli Soda, Sodahub delivers complete turnkey solutions to entrepreneurs and industrial operators in more than 23 countries, serving over 4,000 customers. Its defining achievement — the world's first fully automatic counter-pressure Goli Soda filling machine — replaced centuries-old manual craft with reproducible, hygienic industrial efficiency, establishing Sodahub as a category creator.



formulations, training, branding support, and consultancy. He is also equally active in natural beverage development and AI-based access control infrastructure through Vay Access Control Systems. Mr. Rao is widely recognised for converting traditional beverage concepts into scalable industrial technologies through innovation, patent-driven engineering, and customer-focused execution

The Architecture of Capability

Sodahub's strength is its depth of integration, delivering complete solutions from plant design through commissioning, staff training, and sustained technical support. Where competitors supply equipment, Sodahub supplies outcomes.

Its technical team works with customers from concept to commercial launch, on product formulations, beverage recipes, branding, and business consultancy. The verticals served range from first-time entrepreneurs establishing micro-scale soda operations to large bottling facilities requiring full plant integration. Across both, the commitment to engineering precision and post-installation accountability remains constant.

Indian Ingenuity, Global Reach

The Sodahub's patented Goli Soda filling machine, incorporating pneumatic filling, marble-sealing automation, and pressure-calibrated bottling, remains the company's signature contribution to global beverage technology, with no equivalent elsewhere.

The portfolio spans automatic Goli Soda filling machines, carbonated soft drink plants, mineral water plants, PET and glass bottle filling systems,

rinsing-filling-capping machines, soda fountain machines, chilling and carbonation systems, CAN filling machines, BOPP labelling machines, PET stretch blow moulding, Pasteurisers, and RO plant systems.

Each product line supports the Make in India initiative directly, is manufactured domestically, and exported internationally, placing Indian engineering at the forefront of a growing global market. Sodahub's machines are as visible in Southeast Asia and the Middle East as they are on Indian soil.

Quality That Travels Worldwide

Sodahub's certifications are not decorative. Each represents a third-party audit and a sustained commitment to performance independently verifiable by any client.

Two patents have been granted for the world's first automatic Goli Soda filling technology, with two more in process. ISO 9001 governs quality management across all departments. The CE Mark confirms compliance with European regulations on health, safety, and the environment. This opens access to 30-plus European markets.

The MSME ZED Bronze Certification, awarded under the Government of India's Zero Defect Zero Effect scheme, recognises sustainable, defect-free manufacturing at its Telangana facility. Institutional membership of the Quality Circle Forum of India, valid until 2041, affirms a structured, auditable commitment to process excellence.

Innovation in Progress

Sodahub enters its fourth decade with the

conviction that the problems worth solving are those no one has yet solved. Smart beverage dispensing systems, AI-integrated machinery, and the next generation of patented automation technologies are already under development.

The Make in India programme finds in Sodahub a genuine embodiment, a company that designs, manufactures, and exports from Indian soil. As global demand for scalable, efficient beverage solutions grows, Sodahub stands positioned by patent, certifications, and three decades of earned trust to define what comes next.

Future Technologies Under Development

Among Sodahub's most anticipated upcoming innovations is the Hydra Hub — an intelligent multi-functional beverage dispensing platform capable of delivering chilled water, hot water, soda water, and purified drinking water through a single AI-enabled system. Designed for hotels, offices, airports, institutions, and premium hospitality environments, Hydra Hub represents the next generation of smart hydration infrastructure.

The company is also developing FroSoda, an advanced patented slushy soda technology that combines carbonation with frozen beverage dispensing — a first-of-its-kind concept designed to create a completely new category in the beverage industry.

Another upcoming innovation is FizzMate, a compact smart carbonation and beverage dispensing solution intended for homes, cafés, restaurants, and small commercial outlets. The system focuses on convenience, sustainability, and customised beverage experiences.

These next-generation platforms reflect Sodahub's long-term vision of combining beverage engineering, automation, AI integration, and sustainable dispensing technologies into globally scalable products.

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V.S.Eximast
“where stone speaks.”

From Quarry to Global Projects



Vedula Sudarshan Rao

Industrialist | Export Entrepreneur

| Natural Stone Industry Leader | Philanthropist

Mr. Vedula Sudarshan Rao is a first-generation entrepreneur with over three decades of experience in India's natural stone and granite industry. After completing his engineering degree, he worked for nearly ten years with Dornier Medizintechnik GmbH, Munich, Germany, handling medical equipment, imports, and logistics. In 1994, he entered the natural stone trade in Markapur, Andhra Pradesh and founded V.S. EXIMAST in 1997 under the motto, “where stone speaks.”

The company later expanded into the diversified **V.S. GROUP** and operates across natural stone, mining, and industrial sectors. Its principal businesses include **V.S. EXIMAST**, a 100% export-oriented unit in Hyderabad focused on natural stone and granite exports; **V.S. STONE ENTERPRISES LLP**, engaged in mining and processing in Telangana and Andhra Pradesh; **V.S. MINERAL**, active in the Visakhapatnam and Srikakulam regions; **V.S. MAA STONE** in Rajasthan; and **Progressive Power Solutions**, a galvanising sector venture.

Under his leadership, the group has supplied stone to major projects including Hyderabad International Airport, Mohammed Al Ameen Mosque in Muscat, Mauritius Metro Express, hospitals, and multiple contracts executed through L&T. He has received CAPEXIL export awards for excellence in natural stone and granite and a Best Turnover Export Award.

He has also held positions in Federation of Indian Granite & Stone Industry (FIGSI) and All India Granite & Stone Association (AIGSA), is associated with FICCI and CAPEXIL, and is active in social and philanthropic initiatives supporting healthcare, mining workers, and religious institutions including Tirumala Tirupati Devasthanams.

End-to-End Stone Craft

V.S. EXIMAST manages the complete stone value chain from quarrying and processing to value addition and export logistics, enabling customised materials for large civil and architectural projects.

Its capabilities include granite mining and block handling, slate extraction and finishing, sandstone and limestone production, and outsourced quartz services. Primary processing converts blocks into uniform slabs, while secondary operations cover precision cutting, CNC profiling, edge detailing, and finishes such as polished, flamed, honed, shot-blasted, and antique.

Value-added fabrication includes cut-to-size elements, mosaics, veneers, countertops, cladding panels, stair treads, prefabricated units, and thin-stone veneer solutions for interiors. Quality is ensured through in-process inspection, dimensional checks, and surface treatments. Packaging, customs compliance, and multimodal shipping support reliable global delivery.

This integrated model strengthens exports, expands product range, and supports Make in India through domestic value addition and turnkey stone solutions for projects in India and abroad.



Domestic Value, Global Reach

V.S. EXIMAST exports Indian natural stone to architects, contractors, and distributors worldwide through an integrated business model. It controls raw material supply at source and combines quarrying, processing, fabrication, and export logistics to deliver complete solutions for large civil and architectural projects.

Its product range includes granite blocks, slabs and tiles, slate mosaics, limestone and sandstone panels, marble and quartz slabs, cobblestones, veneers, and wall cladding. The company executes staged deliveries for airports, metro systems, hospitals, mosques, and public buildings in coordination with project schedules.

Precision cutting, CNC profiling, custom fabrication, and varied surface finishes ensure compliance with international standards and client drawings. Export operations are supported by engineered packaging, customs documentation, and multimodal shipping for reliable delivery.

Strong global partnerships across the Middle East, Africa, Europe, and island nations, along with repeat contractor engagements, support its market presence. By focusing on domestic value addition, it enhances competitiveness and aligns with Make in India.

Crafting Impeccable Edifices

V.S. GROUP has supplied natural stone for several high-profile national and international projects. These include Hyderabad International Airport, Delhi International Airport, Bharat Diamond, Mohammed Al Ameen Mosque in Muscat, Abu Dhabi National Bank Headquarters, Dubai Mall, the High Commission of India in Dhaka, SAMBA Towers in Riyadh, the Mauritius Metro Express and associated teaching hospital projects, as well as multiple assignments executed through Larsen & Toubro.

Scaling Value-Addition

Vedula Sudarshan Rao's journey from rural Andhra Pradesh to a global export entrepreneur reflects determination, leadership, and commitment to industry and community.

Building on this legacy, V.S. EXIMAST will further integrate upstream mining with downstream finishing, expand bespoke project services, and strengthen international partnerships. The company will focus on consistent quality, timely delivery, and greater domestic value addition to meet evolving architectural and infrastructure needs.

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G.V.K. Naidu
Founder · Sam Agri Group

A Founder’s Vision . Sam Agri Group

25 Years of Turning Opportunities into Industry Benchmarks

"Every challenge contains an opportunity, and every opportunity deserves complete commitment."
G.V.K. Naidu, Founder

For nearly three decades, Sam Agri Group has built its reputation by identifying opportunities ahead of the curve and transforming them into enduring businesses. What began as an entrepreneurial venture in horticulture has grown into one of India's most respected agribusiness groups.

Today the Group spans exports, fresh-cut produce, nursery operations, avocado cultivation, flowers, consumer products and strategic investments - repeatedly demonstrating an ability to see tomorrow before it arrives.



From Orchard to Shelf
A premium consumer range - fresh and dried pomegranate arils, ready-to-eat formats and exotic produce - built for modern, health-conscious kitchens.

25 Years of Growth ·	82,000 ^T Produce Exported	500 ^{ac} Captive Orchards	2.5 ^L Sq ft Processing
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Taking India's Finest Produce to the World



Ready-to-Eat Pomegranate Arils

India's first high-care aril ecosystem — fresh, hygienic, convenient.



Avocado & Guacamole

Premium ready-to-eat formats, in partnership with Westfalia Fruit.

• A Pioneer in Premium Exports:

Long before convenience-led fresh produce became a global phenomenon, Sam Agri recognised the demand for premium, ready-to-consume fruit. In the early 2000s it emerged as a pioneer of grape exports from Hyderabad to Europe, and soon after wrote its defining chapter in pomegranates, establishing India's first high-care ecosystem for fresh arils. To date, the Group has supplied over 82,000 tonnes of produce worldwide, including 50,000+ tonnes of pomegranates.

• Bringing Global Expertise Home:

Having earned the confidence of international customers across Europe, North America, the Middle East and Asia, Sam Agri now brings the same standards to Indian consumers; ready-to-eat arils, coconut chunks and guacamole, designed for lifestyles where health and convenience go hand in hand.

The Westfalia Fruit partnership : By partnering with Westfalia Fruit - the world's leading avocado company, Sam Agri is building India's avocado category and giving consumers access to globally recognised products, including premium ready-to-eat guacamole.

The Journey · Twenty-Five Years:



2.5 Lakh Sq ft - World Class Processing



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Rockstrength World Industries Private Limited



Engineering Modern Spaces

Founded in 1984, Rockstrength World Industries Private Limited is a leading interior construction company. Built on integrity, technical excellence, and innovation, it combines advanced manufacturing with a strong understanding of project requirements to deliver high-quality interior solutions. By embracing smart technologies and modern design, Rockstrength creates functional, future-ready spaces that provide lasting value while meeting evolving customer needs.

The Power of Partnership

Harsh and Vishakha Agarwal jointly steer the company with shared responsibility and mutual respect since incorporation in 2010. With overall experience of 26 years in this field, Harsh has led strategic growth and operations, ensuring robust supply chains for complex architectural projects. Vishakha shapes governance, provides market insight, and sharpens client focus. Together, they discuss options, decide, and align on direction to foster innovation, deliver client-oriented solutions, and sustain trusted industry leadership.

Delivering Impeccable Quality

Products and Services

Rockstrength offers a comprehensive portfolio of high-performance architectural ceiling systems, engineered for durability, acoustic efficiency, and design flexibility.

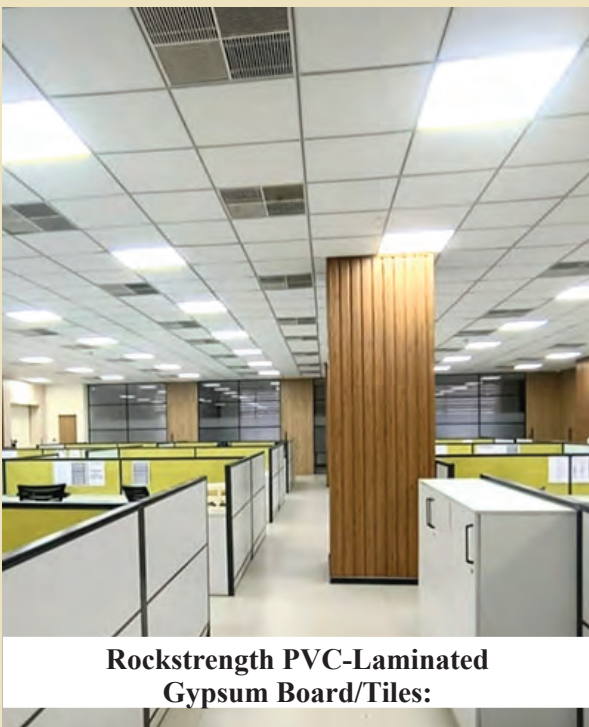
- **Rockstrength Mineral Fibre Board/Tiles:** High-performance acoustic tiles in pinhole, fine fissured, and dune textures for superior noise control in commercial interiors.
- **Rockstrength PVC-Laminated Gypsum Board/Tiles:** Moisture-resistant, fire-retardant gypsum tiles with silver-foil backing for hygienic, low-maintenance interiors.
- **Rockstrength Metal Ceiling Tiles (GI/Aluminium):** Precision-engineered ceiling panels offering corrosion resistance, acoustic performance, and high light reflectance.
- **Rockstrength Fibre Glass Board/Tiles:** Acoustic panels with 0.90 NRC sound absorption and 88% light reflectance for premium interior spaces.
- **Rockstrength T-Grid Suspension System:** Galvanised steel grid system engineered for precise installation, dimensional stability, and high load-bearing performance.
- **Rockstrength Acoustic Baffle Ceiling:** Linear acoustic baffles providing sound absorption and fire resistance for large public and commercial spaces.
- **Rockstrength Acoustics Gypsum Perforated Tiles:** Perforated gypsum tiles with acoustic backing, offering fire, moisture resistance, and quick installation.
- **Rockstrength Acoustics Open Cell Ceiling:** Open-grid ceiling system enabling easy service access while enhancing modern commercial interiors.
- **Rockstrength Glasroc Plain Gypsum Tiles:** Premium gypsum tiles delivering a seamless, high-quality finish for aesthetically demanding interior projects.



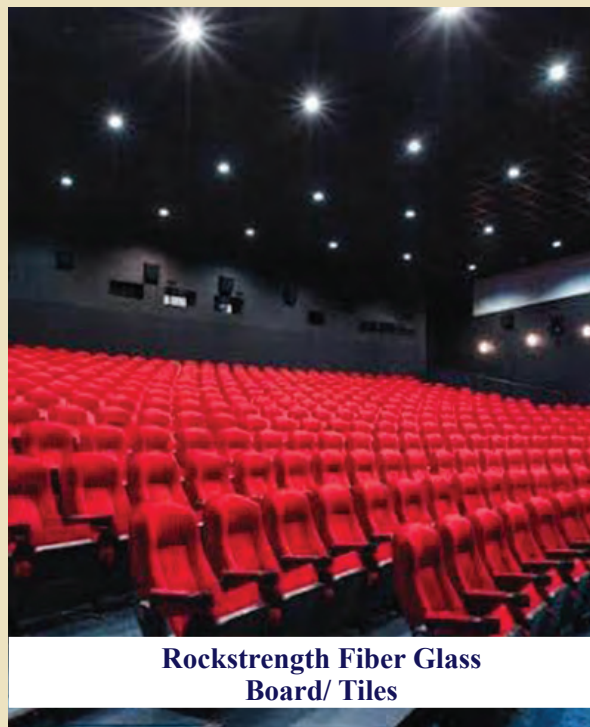
Rockstrength Mineral Fibre



**Rockstrength Metal Ceiling Tiles –
GI / Aluminium**



**Rockstrength PVC-Laminated
Gypsum Board/Tiles:**



**Rockstrength Fiber Glass
Board/ Tiles**

These systems are available in various edge profiles such as square, tegular, and micro-tegular, ensuring structural compatibility and aesthetic versatility across diverse architectural applications.

Leadership Differentiation

Rockstrength's leadership is driven by technical expertise, dependable service, and a customer-focused approach. The company develops products that meet the specialised needs of high-rise buildings and healthcare facilities. Its strong supply network ensures consistent availability and

timely delivery. As a trusted technical partner, Rock-strength provides expert guidance to architects and designers, helping them select solutions that balance performance, design, structural requirements, and environmental sustainability.

Benchmark of Excellence

Rockstrength caters to elite, multi-sector clients nationwide. Its high-performance systems support healthcare leaders such as Yashoda and Medicovert, premier institutions ICFAI and NALSAR, and corporate giants such as Google



Rockstrength acoustics open/Baffle ceilings

and Deloitte. Serving entertainment brands (PVR, Asian Cinemas), banks (HDFC, Kotak), developers (Aurobindo, Urban Rise) and government bodies (BHEL, BSNL), Rockstrength is the trusted choice for projects requiring uncompromising quality.

A National Presence

Anchored in Hyderabad, Rockstrength has built a strong national network to deliver reliable interior solutions across India. With headquarters in Telangana and offices in Visakhapatnam, Vijayawada, Nellore, Chennai, Mumbai, Bangalore, Kolkata, Odisha, Assam and Chhattisgarh, the company serves clients with speed, consistency, and local expertise.

Rockstrength delivers consistent quality through standardised processes, clear communication, and a customer-focused design approach that blends contemporary aesthetics with natural elements. Driven by innovation, the company creates functional, sustainable interior solutions that offer lasting value. Committed to quality and performance, Rockstrength aims to become a globally recognised leader in premium interiors while earning enduring customer trust.

Rockstrength – Making dreams into Reality.

“Every masterpiece needs a finishing touch; we build that at the top.”

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Estd. 1976

Hansa Group Of Companies



A Legacy Stitched in Leather

Established in 1976, Hansa Products has grown from a Hyderabad leather manufacturer into a government-recognised export house with a vertically integrated operation spanning raw skins to finished garments, footwear, and goods.

Its tannery at Bhongir, 70 kilometres from Hyderabad, processes sheep and goat skins sourced locally from Telangana, neighbouring state Andhra Pradesh a structural sourcing advantage sewn into the company's geography.

Today, Hansa supplies several European fashion labels and holds 17 government awards for export excellence in leather and leather garments.



Balancing Heritage & Commerce

S. Baqar Hasan, Founder

S. Baqar Hasan founded Hansa Products in 1976 on a single conviction: that Indian craftsmanship, allied with rigorous quality standards, could compete in the most demanding international markets. His entrepreneurial instinct shaped not only the business model but also the values that continue to define the company: integrity, precision, and the kind of customer relationships built to last.

S. Farhan Hasan, Managing Director

S. Farhan Hasan carries the founding ethos forward while navigating the evolving demands of global fashion. As Managing Director, he oversees manufacturing operations, international partnerships, and strategic direction, ensuring the company's growth stays grounded in the standards of quality and reliability that established its reputation.

S. Irfan Hasan, Director

S. Irfan Hasan brings focused operational leadership to the company's day-to-day function-ing. Working alongside the Managing Director, he sustains supplier relationships, production standards, and export performance, preserving the continuity of a business built carefully, across generations.

Integrated by Design

The defining strength of Hansa Products is vertical integration. Operating its own modern tannery gives the company direct control over raw material quality, product consistency, and production timelines — delivering traceability, flexibility, and competitive pricing that externally dependent manufacturers cannot match.

Global Footprints - Export Champions of Telugu States

84



Tannery (Bhongir, Telangana): Equipped with advanced foreign machinery and an in-house R&D function, the tannery produces goat suede, nappalan, lamb nappa, nubuck, and fashion-oriented finishes from goat, sheep, cow, and buff calf hides. The facility operates within a fully compliant with Pollution Control Board norms and supported by Common Effluent Treatment, Solar Evaporation, and Chrome Recovery plants.

Leather Garments: Jackets, trousers, coats, skirts, and fashion apparel for men and women are produced on PFAFF, DURKOFF, and ADLER machinery through a line system refined over decades. Technical personnel trained by a resident German technician over five years sustain the division's standards across shapes, colours, and seasonal designs for international labels.

Leather Footwear: Premium leather shoes combining comfort engineering with sophisticated design are exported to markets where durability, fit, and aesthetic execution are non-negotiable.

Leather Goods: Bags, wallets, belts, and small

leather goods — including custom collections for private labels — are produced with close attention to stitching detail and design coherence.

From India. For the World.

Hansa Products' export success rests on two commitments: technology and people. German machinery PFAFF, DURKOFF, and ADLER was matched by a German technician engaged for five years to train production personnel. That knowledge is now embedded in the workforce.

Products reach consumers through fashion boutiques, premium department stores, and retail chains across Europe, sustained by relationships built on consistent quality and reliable delivery.

As a government-recognised export house with 17 awards for export excellence, Hansa Products advances the Make in India initiative through Indian workmanship, Indian raw material, and Indian manufacturing investment reaching European markets.

A Record of Recognition

Hansa Products holds government-recognised

export house status, earned through five decades of consistent international performance. Seventeen awards from central and state government bodies for excellence in leather and leather garment exports place it among the most formally recognised manufacturers in the industry.

These are not ceremonial markers. Each reflects assessed export performance, quality delivery, and contribution to India's foreign exchange earnings, validated by government agencies over successive years. For customers and brand partners, they constitute an independent endorsement of Hansa Products as a reliable, quality-driven manufacturing partner.

The Next Fifty Years

Fifty years of leather manufacturing is a foundation, not a resting point. Hansa Products enters its next chapter with vertically integrated infrastructure intact, international partnerships deepened, and second-generation leadership equipped for the demands of global fashion.

The company's vision is to be a globally respected leather manufacturer known for craftsmanship, sustainable practices, and long-term brand partnerships.

From the tannery at Bhongir to the fashion destinations of Europe, every piece carrying the Hansa name carries a fifty-year commitment to quality without compromise. That standard defines the next fifty years.



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Connecting Faith. Delivering Devotion.

Kameshwari E-Services Pvt. Ltd. began in 2013 in Hyderabad, Telangana, with a singular conviction: that the sacred should be accessible. What started as a modest digital enterprise has grown into a nationally recognised platform serving over 250,000 devotees across India and the world.

The company has two principal divisions: ePoojaStore and ePooja Services. Launched in 2013, ePoojaStore is the world's first trademarked, fully devotional online store for ritual products, offering authentic offerings. ePooja Services connects families, temples, and institutions with qualified Vedic practitioners to provide spiritual support. In 2010, the company launched the mulugu.com portal to offer astrological services. Over seventeen years,

Kameshwari E-Services has evolved from a regional supplier into one of India's leading digital destinations for devotional goods and services.



జ్యోతిష విశారద, జ్యోతిర్వాస్తురత్న
కాడుకుల సోమేశ్వర శర్మ సిద్ధాంతి గారు

The Proponent of Vedic Lineage

At the heart of Kameshwari E-Services is its Founder and Chairman, Brahma Sri Kodukula Someshwara Sarma Sidhanthi, Astrologer and Vastu expert, who carries forward a rich family legacy of serving communities across the Godavari districts of Andhra Pradesh through Vedic astrology and ritual science.

His vision was straightforward: to bring ancestral Vedic wisdom out of the temple and into every home that sought it. Through mulugu.com, epoojastore.in, and epoojastore.com, he created platforms that preserve traditional practices while making them accessible to a wider audience.

Strength in Service. Depth in Devotion.

Kameshwari E-Services is built around two complementary arms — one for products and the other for services — offering devotees a complete spiritual experience under one roof.

ePooja Store sources, curates, and delivers authentic pooja products to individuals, families, and temples worldwide. Every item in its catalogue is reviewed by expert Vedic Pundits to ensure quality and ritual authenticity.

ePooja Services brings qualified Purohits and Vedic scholars to homes, offices, and temples — for engagements of any scale or nature. Mulugu Astro Services, through mulugu.com, adds a third dimension: astrological and numerological consultation available worldwide.

Made in India. Offered to the world.

ePoojaStore stocks everything from pre-packaged ritual kits, for Sri Lakshmi Ganapathi Homam, Sri Satya Narayana Swamy Vratam, Gruhapravesam, and Shashti Poorthi, to idols, Rudrakshas, Yantras, Japa malas, Varalakshmi kits, incense, Gemstones, and festive collections for Diwali, Dussehra, and Ganesh Chaturthi.

Epooja Store provides customized Products as per customer requirements that they make and deliver.

For Temples and institutions, ePooja Store undertakes custom orders for Temple Umbrellas, Kalashams, Ashta Lakshmi Shatagopam, Vighraha Pratista articles, Vighrahalu and other ritual essentials. Beyond these offerings, it also features a curated range of gift items, healing crystals, aroma oils, and handloom products.

ePooja Services covers the full range of spiritual needs: Temple Services,



Homas and Yagyas, Japa and Shanti Poojas and Abhishekams, Kalyanam and Muhurtham arrangements, Vastu consultations, Astrology, Numerology, and Spiritual Tours. Homas can be tailored to specific intentions: Health, Career, Marriage, Education, or Family well-being. Most products sold and shipped by Kameshwari E-Services are sourced from Indian artisans and producers, supporting the Government of India's Make in India initiative. By directing global demand to domestic devotional goods, the company helps sustain traditional craftspeople and preserve indigenous manufacturing.



Recognised. Trusted. Endorsed.

ePoojaStore.in is a registered trademark in India, underscoring a commitment to authenticity and quality. Above all, it symbolises the trust of more than 250,000 devotees served across India and overseas. Over the years, Kameshwari E-Services Pvt. Ltd. has earned a reputation for reliable service, genuine products, and expert Vedic guidance. Timely international deliveries, rigorous quality control, and the participation of qualified Vedic practitioners continue to inspire customer confidence and loyalty.

Ancient wisdom. Modern reach. Limitless future

Kameshwari E-Services Pvt. Ltd. enters its next phase with the same founding belief: sacred traditions deserve respectful accessibility. As digital adoption grows and Indians worldwide seek stronger cultural connections, the demand for trusted spiritual services continues to rise. By combining expert Vedic guidance, carefully curated ritual products, and efficient global delivery, Kameshwari E-Services serves devotees worldwide. Its commitment to supporting traditional artisans also strengthens the spirit of Make in India while preserving timeless crafts. Rooted in a rich Vedic lineage and powered by modern technology, Kameshwari E-Services is well-positioned to serve the next generation of devotees with the same authenticity, reverence, and care.

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Hyderabad's Robotic Healthcare Pioneer

ONUS Robotic Hospitals began in 2018 in Champapet, Hyderabad, with a conviction that world-class, technology-led orthopaedic care should not be limited to metropolitan elites. Starting as a single-speciality centre, ONUS has grown into a multi-speciality institution covering orthopaedics, cardiology, neurology, gastroenterology, urology, oncology, and general surgery. Its growth has been organic and purposeful: in 2019, it launched a mobile care initiative (ONUS Hospitals on Wheels), and by 2020, it had expanded to a 25-bed ICU. In 2023, it introduced East Hyderabad's first orthopaedic surgical robot, followed by a dedicated cardiac institute in 2024. Founded on the belief that every patient deserves world-class treatment supported by cutting-edge technology, ONUS has evolved into a leading multi-speciality robotic hospital with centres at Champapet, Uppal, and Thukkuguda. Today, with an expanding footprint, ONUS ranks among Hyderabad's Top 3 hospitals, trusted for combining surgical expertise with patient-first care.



The Hands Behind the Healing

Dr. M. Balaraju Naidu, Founder of ONUS is an accomplished joint-replacement surgeon trained at leading orthopaedic centres in Modena and Milan (Italy), Tübingen (Germany), Lyon (France) and Cardiff (UK). He brought that global expertise to Hyderabad and shaped ONUS around clinical rigour and accessible care. Under his leadership, the multi-disciplinary team has built an institution known for excellent surgical outcomes and a warm patient experience.

Robotics Across Disciplines

ONUS integrates internationally trained clinical teams with robotic and minimally invasive technology across orthopaedics and joint replacement, cardiology (cath lab), neurology, gastroenterology, urology, oncology, obstetrics & gynaecology, and general/laparoscopic surgery. This breadth makes ONUS a true multi-speciality destination where diagnosis, intervention, and recovery are coordinated within a single, technology-enabled system.

Advancing India's Health-Tech Frontier

In 2023, ONUS introduced Hyderabad's first orthopaedic robot, and in 2024 it opened a cath lab developed in collaboration with Japanese partners. These moves reflect a clear strategy: bring globally benchmarked medical technology into Indian clinical practice.

By widening access to robotic joint replacement and advanced cardiac care beyond traditional metros, ONUS strengthens India's indigenous health-tech ecosystem. The hospital also helps develop highly skilled medical professionals, delivers internationally competitive clinical outcomes at affordable costs, and enhances Hyderabad's appeal as a medical tourism destination aligned with Make in India objectives.

Hyderabad's Gateway to Healing

ONUS serves patients from Hyderabad, across India, and abroad seeking advanced, affordable orthopaedic and multi-speciality care. Its robotic joint replacement and computer-navigation surgeries, led by internationally trained surgeons, deliver globally benchmarked outcomes at a fraction of the cost of hospitals abroad, and with shorter waiting times.

A dedicated international patient program — airport and hotel transfers, local accommodation assistance, translation services, and travel coordination — ensures a seamless

journey from arrival to recovery. As ONUS expands its technology base, medical tourism is set to become a core growth pillar, further elevating Hyderabad's standing as a healthcare destination.

Recognition That Reflects Trust

ONUS Robotic Hospitals has earned significant recognition for clinical excellence and technological leadership. The hospital was ranked among the Top 3 Hospitals in Hyderabad in the Times Health All India Lifestyle Hospital Ranking Survey 2024 — an independent acknowledgement of its infrastructure, clinical outcomes, and patient-satisfaction standards.

Founder and Managing Director Dr. M. Balaraju Naidu has received several prestigious honours, including the Times of India Health Excellence Award for Best Robotic Orthopaedic Surgeon and the Orthopaedic Star Award, in recognition of his pioneering contributions to robotic joint replacement and precision orthopaedics.

The Next Chapter in Care

As healthcare adopts digital intelligence and precision medicine, ONUS Robotic Hospitals will continue to focus on robotic technologies, artificial intelligence, clinical research, specialist talent and patient-centric innovation. The institution aims to expand access to world-class care across India while upholding excellence, affordability and compassionate service. ONUS is positioned to strengthen Hyderabad's role as a premier destination for advanced robotic healthcare and to help establish India as a provider of high-quality medical services.

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Back End Pasting